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8 UNITED STATES DISTRICT COURT  
9 NORTHERN DISTRICT OF CALIFORNIA  
10 SAN JOSE DIVISION

11 KAREN STROMBERG, SAMUEL  
12 ROECKER on behalf of themselves and all  
13 others similarly situated,

14 Plaintiffs,

15 v.

16 QUALCOMM INCORPORATED, a  
17 Delaware Corporation,

18 Defendant

**No.**

**CLASS ACTION COMPLAINT  
FOR VIOLATIONS OF  
FEDERAL AND STATE  
ANTITRUST LAWS, STATE  
UNFAIR COMPETITION LAWS,  
AND THE COMMON LAW OF  
UNJUST ENRICHMENT**

**(Jury Trial Demanded)**

19 Plaintiffs, by and through their undersigned attorneys, individually and on behalf of a class  
20 of all those similarly situated, bring this class action and allege as follows based on counsel's  
21 investigation, research and review of publicly available documents, on Plaintiffs' personal  
22 knowledge, and upon information and belief:

23 **I. INTRODUCTION**

24 1. Plaintiffs are purchasers of cellular telephones. Such devices contain a modem  
25 chipset (also called a baseband processor), an essential component which allows the device to  
26 transmit voice and data across wireless networks. Plaintiffs bring this action against defendant  
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1 Qualcomm Incorporated (“Qualcomm”) for its anticompetitive conduct in acquiring and  
2 maintaining a monopoly over the modem chipset market through its abuse of certain intellectual  
3 property rights underlying this technology, including charging excessive and unlawful royalties to  
4 makers of cellular phones or other devices incorporating such patents, with the result that anyone  
5 who purchases such a phone or device pays an inflated price.

6  
7 2. For a cellular device to communicate with a network operated by companies such  
8 as Verizon or Sprint requires inclusion of a modem chipset that complies with cellular  
9 communications standards that the network supports. To ensure interoperability among all  
10 system components, device and device component developers collaborate through standard  
11 setting organizations (“SSOs”) which establish set technology requirements to be used across an  
12 industry. Following such standards requires that devices utilize a specific technology that are  
13 often subject to patents held by industry participants. Such patents are referred to as standard  
14 essential patents (“SEPs”). The holder of an SEP stands to benefit from having its technology  
15 adopted as an industry standard because it can obtain licensing fees and royalties associated with  
16 use of its technology, and because it could choose to disadvantage competitors by restricting  
17 their access to such essential technology. Given the power such standards may give SEP holders,  
18 before selecting a standard, SSOs require the agreement of developers of these standards to  
19 license their technology on fair, reasonable, and nondiscriminatory (“FRAND”) terms. This  
20 ensures that competitors may use the technology rather than being excluded from the market, and  
21 device manufacturers may use the technology without being subjected to unreasonable terms.

22  
23  
24 3. Qualcomm is both a dominant supplier of baseband processors and a licensor of  
25 patents that Qualcomm has declared essential to widely adopted cellular standards. Cell phones  
26 and tablets sold by Qualcomm’s customers must comply with these standards, even when they  
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28

1 incorporate baseband processors supplied by Qualcomm’s competitors. Qualcomm has  
2 committed to standard-setting organizations to license standard-essential patents to all applicants  
3 on fair, reasonable, and non-discriminatory (“FRAND”) terms.

4 4. Qualcomm has excluded competitors and harmed competition through a set of  
5 policies and practices:

6 a. Qualcomm withholds its baseband processors unless a customer accepts a license  
7 to standard-essential patents on terms preferred by Qualcomm, including elevated royalties that  
8 the customer must pay when using competitors’ processors (“no license-no chips.”);

9 b. Qualcomm conditioned the supply of its CDMA chipsets on agreeing to  
10 Qualcomm’s license agreements for its entire patent portfolio;

11 c. Qualcomm has consistently refused to license its cellular standard-essential  
12 patents to its competitors, in violation of Qualcomm’s FRAND commitments.

13 d. Qualcomm entered into exclusive dealing arrangements with Apple Inc., a  
14 particularly important cell phone manufacturer.

15 e. By linking its chipset supply with patent license agreements, Qualcomm has  
16 coerced the execution and performance of unfair license agreements, using its chipset supply as  
17 leverage, while circumventing its FRAND commitments.

18 5. Qualcomm’s “no license-no chips” policy dramatically increases customers’ cost  
19 of challenging Qualcomm’s preferred license terms before a court or other neutral arbiter—  
20 including on the basis that those terms are non-FRAND—or to negotiate royalties in the shadow  
21 of such a challenge. Faced with this weakened negotiating position, Qualcomm’s customers have  
22 been forced to accept elevated royalties and other license terms that do not reflect an assessment  
23 of terms that a court or other neutral arbiter would determine to be fair and reasonable.  
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1           6.       Qualcomm’s refusal to license its competitors bolsters its ability to maintain  
2 elevated royalties and other unreasonable license terms. Qualcomm’s competitors, unlike its  
3 customers, do not depend on Qualcomm for baseband processor supply, and would be better  
4 positioned than customers to negotiate licenses on FRAND terms.

5           7.       By using its monopoly power to obtain elevated royalties that apply to baseband  
6 processors supplied by its competitors, Qualcomm in effect collects a “tax” on cell phone  
7 manufacturers when they use non-Qualcomm processors. This tax weakens Qualcomm’s  
8 competitors, including by reducing demand for their processors, and serves to maintain  
9 Qualcomm’s monopoly in baseband processor markets.

10           8.       When Apple sought relief from Qualcomm’s excessive royalty burden,  
11 Qualcomm conditioned partial relief on Apple’s exclusive use of Qualcomm baseband  
12 processors from 2011 to 2016. Qualcomm’s exclusive supply arrangement with Apple denied  
13 other baseband processor suppliers the benefit of working with a particularly important cell  
14 phone manufacturer, thereby hampering their development into effective competitors.

15           9.       Qualcomm was one of the earliest developers of cellular technology, developing  
16 the technology underlying the Code Division Multiple Access (“CDMA”) standard on which  
17 network carriers such as Verizon and Sprint relied. It is the dominant producer of CDMA  
18 chipsets and holds the largest number of SEPs for CDMA technology. Having agreed to license  
19 its technology on FRAND terms, Qualcomm’s technology has been incorporated into virtually  
20 every relevant cellular standard in the last several years.

21           10.      Plaintiffs and the class of persons they seek to represent have been harmed by  
22 paying supracompetitive prices for the telephones they purchased. Qualcomm has harmed  
23 competition and the competitive process using its market power to “charge[] a royalty on nearly  
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1 every smartphone made, whether or not the device uses its chips.”<sup>1</sup> Qualcomm typically charges  
2 makers of 3G devices—and 3G-compatible 4G models—up to 5% of their products’ wholesale  
3 price—around \$20 on a \$400 phone.

4  
5 11. Qualcomm’s anticompetitive conduct has resulted in enforcement actions by  
6 regulators around the world. On September 9, 2009, the Japanese Fair Trade Commission  
7 (“JFTC”) issued a cease and desist order against Qualcomm because of the violation of its  
8 FRAND obligations. On February 10, 2015, the Chinese National Development & Reform  
9 Commission (“NDRC”) found that Qualcomm had abused its monopoly power and restricted  
10 competition in violation of the country’s Anti-Monopoly Law, fining Qualcomm \$975 million.  
11 On December 21, 2016, the Korea Fair Trade Commission (“KFTC”) fined Qualcomm \$854  
12 million (the largest fine in its history) for abuse of market dominance and anticompetitive  
13 conduct with respect to its licensing practices.

14  
15 12. On January 17, 2017, the United States Federal Trade Commission (“FTC”) filed  
16 an enforcement action against Qualcomm, challenging its unlawful maintenance of a monopoly  
17 in baseband processors, alleging Qualcomm has excluded competitors and harmed competition,  
18 resulting in increased prices paid by consumers for cell phones and tablets. *Federal Trade*  
19 *Commission v. Qualcomm Inc.*, Case No. 17-cv-00220 (N.D. Cal. Jan. 17, 2017).

20  
21 13. Plaintiffs bring this action on behalf of themselves and others similarly situated to  
22 recover for injuries resulting from Qualcomm’s violations of Sections 1 and 2 of the Sherman  
23 Act, as well as violations of state antitrust and consumer protection laws. Plaintiffs seek  
24 monetary damages, injunctive relief, and any other available remedies to which they and the  
25

26  
27 <sup>1</sup> Don Clark, *Qualcomm’s Main Profit Driver is Under Pressure*, The Wall Street Journal (Apr.  
28 13, 2015), <http://www.wsj.com/articles/qualcomms-main-profit-driver-is-under-pressure-1428967051>

1 class are entitled for Qualcomm's unlawful conduct.

## 2 II. PARTIES

### 3 A. Plaintiffs

4 14. Plaintiff Karen Stromberg, an Arizona resident, purchased an Apple iPhone 5s, an  
5 iPhone 5c and an iPhone SE for personal use and not for resale. Plaintiff was injured in fact and  
6 lost money or property as a result of Defendant's illegal conduct as described herein.

7  
8 15. Plaintiff Samuel Roecker, an Iowa resident, purchased an iPhone 5, an iPhone 6,  
9 and an iPhone 7 for personal use and not for resale. Plaintiff was injured in fact and lost money  
10 or property as a result of Defendant's illegal conduct as described herein.

### 11 B. Defendant

12 16. Defendant Qualcomm is a Delaware corporation having its principal place of  
13 business at 5775 Morehouse Drive, San Diego, California 92121. Qualcomm develops, designs,  
14 licenses, and markets worldwide its digital communications products and services, primarily  
15 through its two main business segments: Qualcomm CDMA Technologies ("QCT") and  
16 Qualcomm Technology Licensing ("QTL"). QCT deals with equipment sales while QTL  
17 engages in licensing of patents and technology. QCT, a wholly-owned subsidiary of Qualcomm,  
18 is operated by Qualcomm Technologies, Inc. ("QTI"), another wholly-owned subsidiary of  
19 Qualcomm. QTL, a third wholly-owned subsidiary of Qualcomm, grants licenses or otherwise  
20 provides rights to use portions of Qualcomm's patent portfolio.

21  
22  
23 17. Qualcomm has extensive offices and employees throughout this District,  
24 including in San Francisco, Santa Clara and Alameda counties<sup>2</sup>, and regularly conducts business  
25

26  
27 <sup>2</sup> Qualcomm, Offices & Facilities, <https://www.qualcomm.com/company/facilities/offices> (last  
28 visited Jan. 19, 2017).

1 here. Many of its licensees are also located in this District.

2 **III. JURISDICTION AND VENUE**

3 18. This action arises under Sections 4 and Section 16 of the Clayton Act, 15 U.S.C.  
4 §§ 15(a) and 16, for Defendant’s violations of Sections 1 and 2 of the Sherman Act, 15 U.S.C. §§  
5 1, 2, and Section 3 of the Clayton Act, 15 U.S.C. § 3. The Court has subject matter jurisdiction  
6 over this claim pursuant to 28 U.S.C. §§ 1331 and 1337.

7  
8 19. Plaintiffs also bring claims under state laws as set forth herein. The Court has  
9 supplemental jurisdiction over these pendant state law claims under 28 U.S.C. §§ 1332(d) and  
10 1367.

11 20. Venue is proper in this Court pursuant to Section 12 of the Clayton Act, 15 U.S.C.  
12 § 22 and 28 U.S.C. § 1391 because a substantial part of the events giving rise to Plaintiffs’  
13 claims occurred in this District, and Qualcomm transacts business and maintains facilities in this  
14 District and thus is subject to personal jurisdiction here. Qualcomm is engaged in interstate  
15 commerce, and its activities, including those activities that form the basis of this Complaint,  
16 substantially impact interstate commerce.

17  
18 21. Millions of cellular devices were purchased at artificially inflated rates in this  
19 District in recent years.

20 **IV. INTRADISTRICT ASSIGNMENT**

21 22. Pursuant to the Northern District of California’s Civil Local Rule 3-2(c)-(e), the  
22 intradistrict assignment should be to the San Jose Division. This action arises in Santa Clara  
23 County because a substantial part of the events giving rise to these claims occurred in Santa  
24 Clara County. Qualcomm has offices in Santa Clara and San Jose. Third parties that have  
25 information relevant to this action, including leading cell phone manufacturers (also known as  
26 “original equipment manufacturers” or “OEMs”) and Qualcomm competitors, also have offices  
27  
28

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1 in Santa Clara County. Further, the FTC filed a case in the San Jose Division concerning the  
2 practices at issue here.

## 3 V. FACTUAL BACKGROUND

### 4 A. SSOs, SEPs, and FRAND Obligations

5 23. Cellular communications depend on widely distributed networks implementing  
6 standardized protocols to ensure interoperability and compatibility for communications between  
7 different networks. Network operators such as Verizon, AT&T, T-Mobile, and Sprint make  
8 substantial investments to build networks that comply with these standardized protocols.  
9

10 24. Baseband processors are semiconductor devices (sometimes referred to as  
11 “chips,” “chipsets,” or “modems”) within cellular telephone handsets. Baseband processors  
12 allow handsets to communicate with an operator’s cellular network by performing functions such  
13 as signal generation, modulation, and encoding. It is essential that all components involved in  
14 this transmission of information be able to communicate seamlessly with one another.  
15

16 25. Because of the multitude of devices accessing cellular networks, device designers,  
17 component manufacturers, and others must agree to uniform standards to ensure the smooth  
18 operation of the cellular network and the cellular devices that connect to it. To achieve this,  
19 cellular network carriers, chipset manufacturers, cellular device manufacturers, and others have  
20 established SSOs, such as the European Telecommunications Standard Institute (“ETSI”), the  
21 International Telecommunications Union (“ITU”), and the Institute of Electrical and Electronic  
22 Engineers (“IEEE”).  
23

24 26. SSOs create standards and technical specifications and in doing so also declare  
25 patents that might be essential to those standards. The technology incorporated into a standard is  
26 generally only one of several viable options, and once incorporated and widely adopted, that  
27 technology may thrive in the face of superior alternatives simply because its use is necessary to  
28



1 comply with the agreed-upon standard. Competition within that technology market is eliminated,  
2 as competing technologies are no longer available as alternative means of implementing the  
3 standard. Additionally, to implement a technological standard, devices often need to incorporate  
4 a patented invention on which the standard is based. Holders of patents essential to technology  
5 incorporated into a standard declare their patents as SEPs. Manufacturers of products containing  
6 the patented technology generally need to license the SEP to be compliant with the applicable  
7 standard.  
8

9       27. While under certain circumstances, collaboration by industry participants can  
10 increase competition, innovation, product quality, and consumer choice, standards can also act to  
11 restrict competition and innovation. For example, a company implementing standards in a  
12 product must use certain mandated technologies, even where many viable and perhaps even  
13 superior alternatives exist. Once a standard is adopted, participants begin to make investments  
14 tied to the implementation of the standard. Because these participants may face substantial  
15 switching costs in abandoning initial designs and substituting a different technology, an entire  
16 industry can become “locked in” to a standard.  
17

18       28. The adoption of SEPs into technological standards also enhances the potential for  
19 abuse by the patent owner. “Patent hold-up” occurs when the holder of a SEP demands excessive  
20 royalties after companies are locked into using a standard. Where standardized technologies are  
21 covered by patents, companies that choose to implement a standard have no choice but to license  
22 those patents (and accept the licensor’s terms) or face a lawsuit if they use the technology  
23 without a license. “Royalty stacking” arises when a standard implicates numerous patents. These  
24 royalty payments “stack” on top of each other and, in turn, inflate the cost of the product to the  
25 consumer. Royalty stacking can be a significant concern:  
26  
27  
28

1 The data show that royalty stacking is not merely a theoretical concern. Indeed,  
2 ...we estimate potential patent royalties in excess of \$120 on a hypothetical \$400  
3 smartphone—which is almost equal to the cost of device’s components. Thus, the  
4 smartphone royalty stack across standardized and non-standardized technology is  
significant, and those costs may be undermining industry profitability—and, in  
turn, diminishing incentives to invest and compete.<sup>3</sup>

5 29. To help alleviate these potential concerns, before agreeing to a particular  
6 standard, SSOs seek certain assurances from patent owners. Specifically, SSOs ask SEP holders  
7 to disclose their patents and commit to license standard-essential patents on fair, reasonable, and  
8 non-discriminatory terms, (“FRAND”) terms. For example, the IEEE asks SEP owners to pledge  
9 that they will grant licenses to an unrestricted number of applicants on “reasonable, and  
10 nondiscriminatory” (or “RAND”) terms. If a patent holder will not make this promise, the SSOs  
11 will not adopt the patented technology as part of its standard.  
12

13 30. FRAND obligations are designed to, among other things, prevent SEP holders  
14 from wielding control over essential technology and restricting competition, development, and  
15 research related to the standard. SEP holders generally agree to FRAND terms because otherwise  
16 SSOs may exclude their technology from the standard. SEP holders benefit from license fees and  
17 royalties they gain from cooperating with the SSO.  
18

19 31. As the United States Court of Appeals for the Third Circuit has noted in one suit  
20 against Qualcomm:

21 [A] standard, by definition, eliminates alternative technologies. When a patented  
22 technology is incorporated in a standard, adoption of the standard eliminates  
23 alternatives to the patented technology. Although a patent confers a lawful  
24 monopoly over the claimed invention, its value is limited when alternative  
technologies exist. That value becomes significantly enhanced, however, after  
the patent is incorporated in a standard. Firms may become locked in to a

25 \_\_\_\_\_  
26 <sup>3</sup> Joseph J. Mueller & Timothy D. Syrett, *The Smartphone Royalty Stack: Surveying Royalty*  
27 *Demands for the Components within Modern Smartphones* (May 29, 2014),  
28 [https://www.wilmerhale.com/pages/publicationsandnewsdetail.aspx?NewsPubId=171798724](https://www.wilmerhale.com/pages/publicationsandnewsdetail.aspx?NewsPubId=17179872441)  
41.

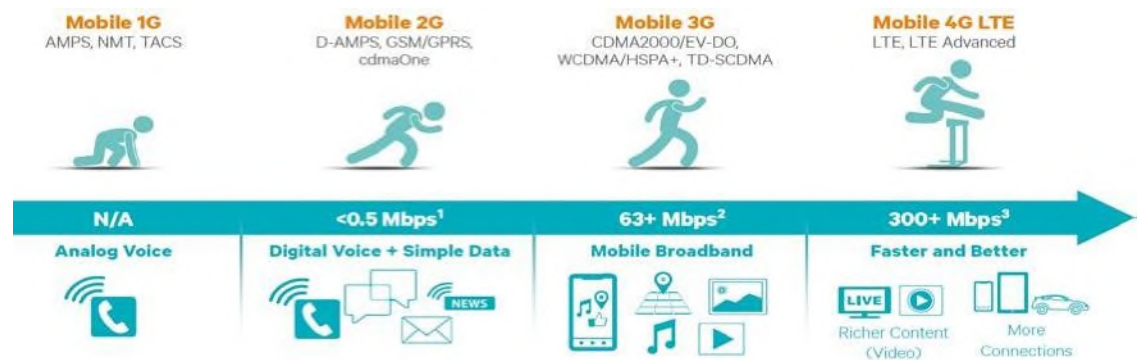
1 standard requiring the use of a competitor's patented technology. The patent  
 2 holder's [intellectual property rights], if unconstrained, may permit it to demand  
 3 supracompetitive royalties. It is in such circumstances that measures such as  
 FRAND commitments become important safeguards against monopoly power.

4 *Broadcom Corp. v. Qualcomm Inc.*, 501 F.3d 297, 314 (3d Cir. 2007) (citations omitted).

5 32. FRAND obligations are more than a matter of a private contract between owners  
 6 of technology, on the one hand, and SSOs and their other members (and implementers of the  
 7 standard as intended third party beneficiaries), on the other. Instead, they are a critical  
 8 precondition for antitrust tolerance of the industry collaboration on which standard-setting  
 9 depends.

### 11 **B. The Cellular Industry and Qualcomm's Dominance and Abuse of Power.**

12 33. Wireless standards have evolved in distinct generations, as consumers demanded  
 13 more features and the industry responded by developing new innovations. The following graphic,  
 14 created by Qualcomm, shows the evolution of this technology<sup>4</sup>:



22 34. Following the first generation of cellular technology, the cellular industry  
 23 developed second generation ("2G") cellular technology, from which two primary technology  
 24 paths, or families of standards, emerged: (1) "CDMA," which stands for "Code Division  
 25

26 <sup>4</sup> Qualcomm, The Evolution of Mobile Technologies-1g-2g-3g-4g-lte, (June 2014),  
 27 <https://www.qualcomm.com/media/documents/files/the-evolution-of-mobile-technologies-1g-to-2g-to-3g-to-4g-lte.pdf> (last visited Jan. 19, 2017).  
 28

1 Multiple Access”; and (2) “GSM,” which stands for “global system for mobility.” CDMA is a  
2 channel access method used by various radio communication technologies. It provides multiple  
3 access, where several transmitters can send information simultaneously over a single  
4 communication channel. CDMA is used as the access method in many mobile phone standards.  
5 GSM is another digital mobile telephony system that is widely used in Europe and much of Asia,  
6 other than Japan and South Korea. It utilizes a variation of time division multiple access. Cellular  
7 telephone service providers operated under one or the other path, with, for example, Verizon and  
8 Sprint operating CDMA-path networks, and AT&T (formerly Cingular) and T-Mobile operating  
9 GSM-path networks. The CDMA and GSM technology paths are not interoperable; in other  
10 words, equipment and technologies designed to be compatible with one standard cannot be used  
11 for the other standard.  
12

13  
14 35. Mobile devices are configured for a particular carrier, like AT&T or Verizon, and  
15 thus chipsets designed for a particular wireless device must conform to the standard technology  
16 chosen for the carrier’s associated network. In other words, CDMA-based networks demand  
17 chipsets that conform to the CDMA standard, and GSM networks require chipsets that conform  
18 to the GSM standard. As a result, chipsets that comply with a given standard are not substitutes  
19 for chipsets that comply with other standards. These chipsets likewise have different price and  
20 demand characteristics. Downstream consumers purchase cell phones that include chipsets  
21 configured to operate using the standards chosen for a particular network, and once purchased,  
22 those consumers are inextricably tied to that standard for use of that device.  
23

24 36. Qualcomm pioneered the development of CDMA technology. As a result, it  
25 controlled, and continues to control, the market for such technology, initially selling 90% of the  
26 chipsets that go into CDMA-compatible phones and continuing to control over 80% of the  
27  
28

1 market. Additionally, Qualcomm amassed many patents related to this standard. Consequently,  
2 virtually any company that makes CDMA products—be they chipsets, phones, or infrastructure  
3 gear—has to obtain a license from Qualcomm. Licensees pay a one-time fee for access to the  
4 patent portfolio and then royalties based on the final product sold by the licensee (e.g., a  
5 smartphone). Nearly all wireless companies have signed patent licenses with Qualcomm.  
6

7 37. Qualcomm’s royalty stream has continued in the technologies standardized in  
8 third generation (“3G”) cellular technology. As with the prior generation of cellular technology,  
9 3G evolved into two competing standards—but this time, both major standards were based on  
10 CDMA. While an improved version of CDMA technology was developed, the “Universal  
11 Mobile Telecommunications Service” (“UMTS”) standard was also developed. UMTS uses  
12 radio technology called WCDMA, which stands for “Wideband Code Division Multiple  
13 Access.” WCDMA technology allows for even further increased data speed and capacity. The  
14 UMTS standard was adopted by the ITU, ETSI, IEEE, and other SSOs in the United States and  
15 elsewhere after evaluating alternative available equipment and technologies. Qualcomm supplies  
16 some of the essential technology that the ETSI included in the UMTS standard and holds  
17 intellectual property rights (“IPRs”), such as patents, in this technology. Among others,  
18 Qualcomm owns the essential patents for the WCDMA standard.  
19

20 38. CDMA-based technology has been adopted for all 3G wireless telephony and  
21 broadband standards throughout the world. As a result, Qualcomm has reaped more than \$50  
22 billion in licensing revenues since 2000. Indeed, Qualcomm charges a royalty on nearly every  
23 smartphone made, whether or not the device uses its chips.  
24

25 39. ETSI and other SSOs required a commitment from vendors whose technologies  
26 are included in the CDMA and other CDMA-based standards to license their technologies on  
27  
28

1 FRAND terms. Qualcomm voluntarily and publicly agreed to accept FRAND obligations.

2 40. Indeed, in 2008, Qualcomm noted that it “has had a long standing policy of  
3 broadly offering to license its standards essential patents for CDMA-based telecommunications  
4 standards on terms and conditions that are fair, reasonable, and free from unfair discrimination  
5 (FRAND), subject to reciprocity.”<sup>5</sup> But in that same press release, Qualcomm publicly stated that  
6 “FRAND embodies a flexible approach that allows individual licensors and licensees to  
7 negotiate the terms and conditions that are best suited to address their respective commercial  
8 objectives” and “FRAND does not, and never has, prescribed formulas for imposing cumulative  
9 royalty caps or proportional allocations of such royalty caps.” By the time it released that  
10 statement in 2008, Qualcomm had licensed its patent portfolios to more than 155 companies.  
11 making that portfolio the most widely licensed in the industry. This public statement was false.  
12 As regulatory actions in multiple countries have confirmed, Qualcomm has not abided by  
13 FRAND principles and its interpretation of FRAND is not consistent with the obligations  
14 imposed on it by SSOs. Qualcomm’s promises to comply with its FRAND obligations induced  
15 the SSOs to adopt its technology in the cellular technology standards relevant to this action. That  
16 conduct constituted deceit and fraud on the SSOs and has injured Plaintiffs and others that have  
17 paid unreasonably high prices for cellular devices as a result of Qualcomm’s royalty demands.  
18

19  
20  
21 41. Qualcomm has abused its power over SEPs and the chipset supply to increase its  
22 dominance in these markets and charge exorbitant royalties.

23 42. The fourth generation of cellular technology (“4G”) brought with it the “LTE”  
24 standard, which stands for Long Term Evolution of UMTS. Nearly all cellular-enabled devices  
25

26 <sup>5</sup> Qualcomm, LTE/WiMax PATENT LICENSING STATEMENT (Dec. 2008),  
27 <https://www.qualcomm.com/documents/ltewimax-patent-licensing-statement>. (last visited Jan.  
28 19, 2017).

1 sold today support LTE for 4G service. LTE is an “orthogonal frequency division multiple  
2 access” or “OFDMA”-based technology. The LTE standard does not implement CDMA-based  
3 technologies.

4 43. But like the UMTS technology before it, the arrival of LTE has not significantly  
5 impacted Qualcomm’s control over the chipset market or the power of its licensing business.  
6 Qualcomm holds a leading and valuable patent portfolio that applies to LTE technologies,  
7 including OFDMA, and over 90 companies (including LG, Nokia, and Samsung) have royalty-  
8 bearing licenses under Qualcomm’s patent portfolio for use in OFDMA products (which do not  
9 implement any CDMA-based standards). Additionally, many of the 4G-based cellular devices  
10 still implement CDMA technology to be backwards-compatible with CDMA-based technologies  
11 that are still in use today. Qualcomm exclusively supplies multimode CDMA-LTE chipsets that  
12 are backward compatible with CDMA.  
13

14 44. Consequently, with its power over CMDA technology, Qualcomm can and does  
15 use this as leverage to gain a greater share of the LTE-chipset market. The following chart,  
16 prepared by the KFTC<sup>6</sup>, demonstrates how Qualcomm has used control over CDMA-based  
17 technologies to acquire more power and control over the LTE chipset market.  
18

19 **<Qualcomm's Market Share Trend in Modem Chipset Market per Standard**  
20 **(Based on Revenues)>**

	Yr 2008	Yr 2009	Yr 2010	Yr 2011	Yr 2012	Yr 2013	Yr 2014	Yr 2015
LTE	-	-	34.2%	58.8%	94.5%	96.0%	84.8%	69.4%
CDMA	98.4%	97.6%	96.4%	94.3%	92.4%	93.1%	91.6%	83.1%
WCDMA	38.8%	47.4%	45.7%	55.0%	50.4%	53.9%	48.8%	32.3%

21 \* Source: Strategy Analytics  
22  
23  
24  
25

26 <sup>6</sup> Qualcomm has provided an unofficial translation of the KFTC’s press release on its website.  
27 See KFTC Issued Press Release Dated December 28, 2016 – Unofficial English Translation,  
28 <https://www.qualcomm.com/documents/kftc-issued-press-release-dated-december-28-2016-unofficial-english-translation> (last visited Jan. 19, 2017).



1           45. In sum, Qualcomm holds a dominant position in the supply of chipsets that  
2 support CDMA, on which devices sold by Verizon and Sprint continue to depend. It also holds a  
3 dominant position over the LTE-chipset supply. Qualcomm has had at least a share of 80% or  
4 more of CDMA chipsets for many years, and Qualcomm's share of LTE chipsets sold was above  
5 90% between 2012 and 2014, and remains above 60% percent today. Qualcomm has leveraged  
6 its monopoly power over the supply of these chipsets to force device manufacturers into  
7 anticompetitive license agreements. In other words, because these companies need CDMA- and  
8 LTE-based chipsets (controlled by Qualcomm) to be able to operate with CDMA- and LTE-  
9 based networks, device manufacturers have to accept unreasonable license terms as dictated by  
10 Qualcomm. As one commentator noted: "Qualcomm's status as both a chipset and IP vendor  
11 provides them with unparalleled leverage to collect licensing fees at a lower cost, simply by  
12 denying physical delivery of the chipsets until all fees are paid."<sup>7</sup>  
13  
14

15           46. Qualcomm also holds a dominant position in the SEP licensing market for its  
16 intellectual property relating to modem chipsets. Qualcomm has declared thousands of patents as  
17 essential to CDMA, UMTS (WCDMA), and LTE standards. Consequently, OEMs are reliant on  
18 Qualcomm's SEP portfolio, because each CDMA-, UMTS-, and/or LTE-related SEP is  
19 indispensable and irreplaceable for such manufacturers. Qualcomm thus controls the licensing  
20 market for SEPs for CDMA, UMTS (WCDMA), and LTE technologies because manufacturers  
21 could not produce 3G and 4G devices without risking Qualcomm's initiating patent infringement  
22 lawsuits or seeking injunctions. Qualcomm uses its SEPs to require OEMs and others to license  
23  
24

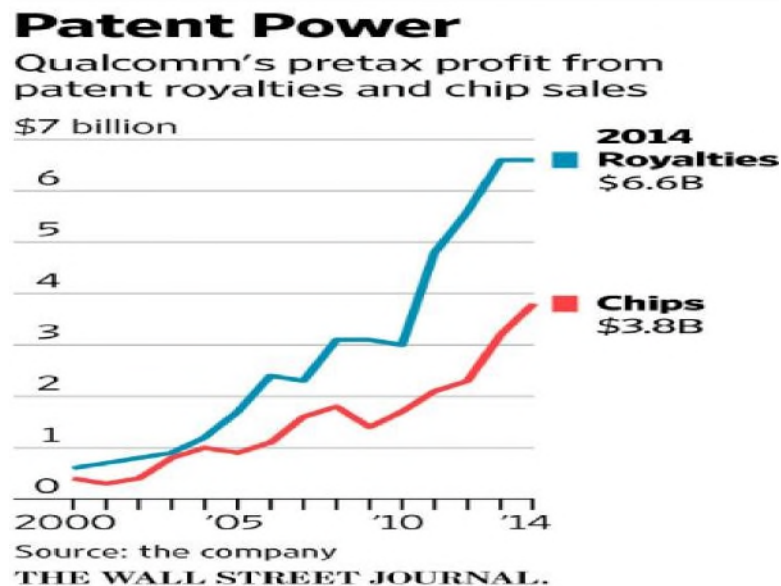
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25 <sup>7</sup> Richard A. Taddonio, Long – Qualcomm (NASDAQ: QCOM) - \$68.42, Columbia Business  
26 School 2015,  
27 [https://www8.gsb.columbia.edu/valueinvesting/sites/valueinvesting/files/Taddonio\\_Richard-  
28 QCOM\\_0.pdf](https://www8.gsb.columbia.edu/valueinvesting/sites/valueinvesting/files/Taddonio_Richard-QCOM_0.pdf) (last visited Jan. 19, 2017).



1 its entire patent portfolio, which includes non-SEPs as well. Non-SEPs refer to the patents that  
 2 are either not essential to the realization of the standard or replaceable in their functionalities  
 3 through design-around or avoidance design. There is no requirement that non-SEPs be licensed  
 4 on FRAND terms. By putting both SEPs and non-SEPs into one license, Qualcomm avoids its  
 5 obligation to set license terms on a FRAND basis. In doing so, Qualcomm can charge excessive  
 6 and unfairly high royalties to any licensees that were forced to accept the packaged patent  
 7 licenses.  
 8

9 47. Qualcomm's licensing division brings in the vast majority of its profits, as  
 10 illustrated in the graph below. As such, it is critical for Qualcomm to maintain its licensing and  
 11 related terms which have made it so profitable.  
 12



19  
 20  
 21  
 22 48. Qualcomm has structured its business to maintain that licensing power. Any  
 23 manufacturer using CDMA and UMTS/WCDMA technology has to take out a license from  
 24 Qualcomm.  
 25

26 49. Again in 2007, Qualcomm filed an amicus brief to the United States Supreme  
 27  
 28

1 Court in which it described its licensing business model as follows:<sup>8</sup>

2 Qualcomm has provided chipmakers nontransferable, worldwide,  
3 nonexclusive, restricted licenses to its portfolio of technically necessary  
4 patents through licensing agreements called ASIC [Application Specific  
5 Integrated Circuits] Patent License Agreements (“APLAs”). Chipmaker  
6 licensees typically pay Qualcomm an up-front license fee and a running  
7 royalty (paid quarterly) that is an agreed upon percentage of the defined Net  
8 Selling Price of the chips produced by the licensee. . . . An APLA provides  
9 the chipmaker-licensee with a license to make (or have made) its own ASICs.  
10 An APLA also provides the chipmaker-licensee with a restricted license to  
11 sell ASICs, but only to handset makers that the APLA defines to be an  
12 “Authorized Purchaser” for incorporation into fully assembled handsets.  
13 Authorized Purchasers are those handset makers that themselves have a  
14 license from Qualcomm through their own Subscriber Unit License  
15 Agreement (“SULA”) to make, use and sell fully assembled handsets that, in  
16 the absence of a SULA, would infringe Qualcomm’s patents. Importantly,  
17 by their express terms, APLAs do not grant a license to the chipmaker to use  
18 the ASICs—i.e., licensed chipmakers may not themselves use or pass on to  
19 others the right to use the chipmaker’s ASICs to make, operate or sell  
20 handsets or any other product. APLAs explicitly state that the rights to use  
21 the ASICs to make, operate or sell handsets are mostly conferred by licensing  
22 agreements between Qualcomm and Authorized Purchasers (i.e., by  
23 SULAs). APLAs also expressly state that the license granted is only for the  
24 limited scope laid out, that no other license is granted or implied and that if  
25 the chipmaker-licensee sells ASICs to entities that are not Authorized  
26 Purchasers, the licensee has materially breached the APLA, which gives  
27 Qualcomm the right to terminate the agreement, including the license  
28 granted.

As previously mentioned, producers of chips that are licensed through  
APLAs are granted, inter alia, a license to sell such chips only to handset  
makers that have entered into a SULA with Qualcomm. The standard terms  
of the SULAs have granted handset makers a nontransferable, worldwide,  
nonexclusive, unrestricted license to Qualcomm’s patents to make (and have  
made), import and use handsets, and to sell (and offer to sell) completed  
handsets. SULAs typically provide for an up-front licensing fee to be paid to  
Qualcomm, along with a running royalty (paid quarterly) that is set as a  
percentage of the Net Selling Price of the handsets sold.

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<sup>8</sup> Br. of Qualcomm Inc. as Amicus Curiae Supporting Respondent, *Quanta Comp., Inc. v. LG Elecs., Inc.*, 533 U.S. 617 (2008) (No. 06-937), at 7-9.

1           50. Even where Qualcomm sells its own chips, it requires purchasers to agree to its  
2 license agreements—which include the royalty rate based on the selling price of the device. As  
3 Qualcomm explained in its amicus brief:

4           Qualcomm is also in the business of developing and selling its own chips and  
5 software for wireless handsets. Qualcomm typically sells chips only to those  
6 handset manufacturers that are licensed to Qualcomm’s patents under a  
7 SULA. Such chip sales are pursuant to Components Supply Agreements, in  
8 which handset makers agree to pay Qualcomm an agreed upon price for the  
9 chips sold by Qualcomm. Components Supply Agreements provide that the  
buyer-handset makers may only incorporate the chips purchased from  
Qualcomm into fully assembled handsets that are the subject of the SULA.

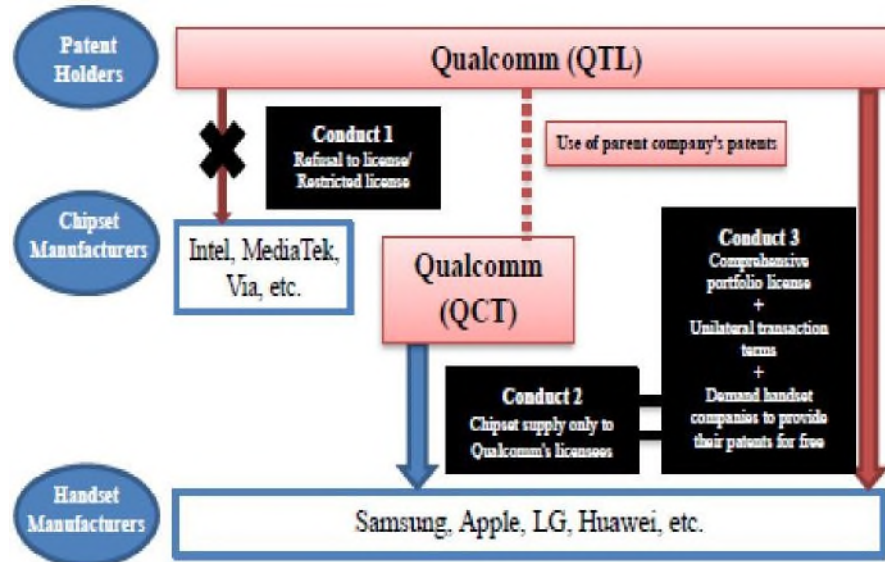
10           51. Essentially, cellular devices today are unable to connect to their network without  
11 paying a royalty (between 3%-5% of the price of the entire device) to Qualcomm.<sup>9</sup>

12           52. In short, the KFTC correctly identified three abusive and anticompetitive  
13 practices by Qualcomm. First, it did not provide SEP licenses to competing chipset companies  
14 while threatening to sue them under those patents if they compete against Qualcomm in the sale  
15 of chipsets. Second, in selling baseband processors to OEMs like cellular phone makers,  
16 Qualcomm demanded the execution and performance of its license agreements, thus leveraging  
17 its SEPs improperly. And as a result, third, QTL coerced cellular phone makers to accept  
18 unilateral onerous terms.  
19

20           53. The KFTC depicted this conduct in the graphic below:  
21  
22  
23  
24  
25

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26 <sup>9</sup> See also Subscriber Unit License Agreement, SEC.gov,  
27 <https://www.sec.gov/Archives/edgar/data/1092492/000119312504140764/dex103.htm> (last  
28 visited Jan. 19, 2017).



54. Qualcomm's policy of not licensing SEPs to competing chipset makers while insisting on licensing from cellular device manufacturers has entrenched its market power.

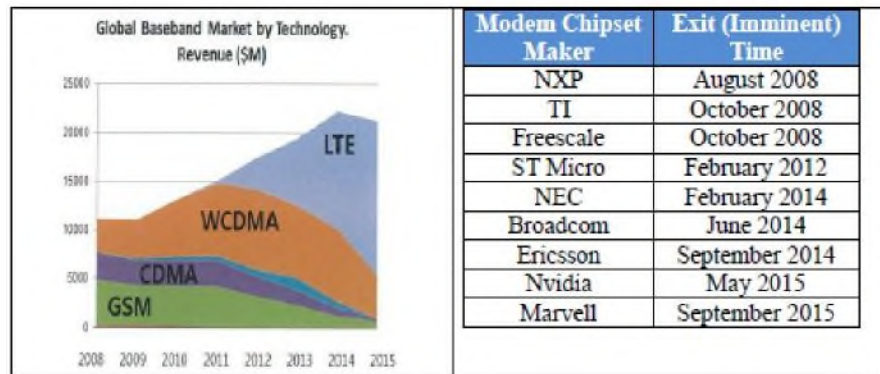
55. OEMs cannot purchase chipsets from Qualcomm's competitors without also paying royalties to Qualcomm. As a result, in an effort to avoid such royalties, in some cases OEMs and other mobile device suppliers agree to deal exclusively or near-exclusively with Qualcomm on the purchase of chipsets. As the FTC explained in its complaint, since 2007, Apple has entered into agreements to deal exclusively with Qualcomm in exchange for partial relief from Qualcomm's standard royalties. Samsung has also entered into a similar exclusive dealing arrangement with Qualcomm.<sup>10</sup>

56. Qualcomm's exclusive supply arrangement with these OEMs denies other baseband processor suppliers the benefits of working with a particularly important cell phone manufacturers and hampers their development into effective competitors.

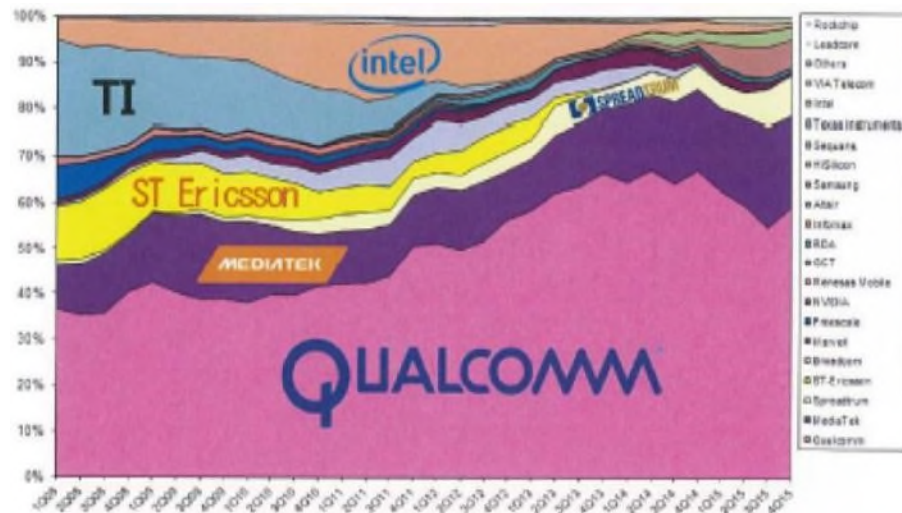
<sup>10</sup> Joel Hruska, *Qualcomm may have inked exclusive deal to put Snapdragon 820 in Samsung hardware*, ExtremeTech.com (Dec. 21, 2015) <https://www.extremetech.com/mobile/219791-qualcomm-may-have-inked-exclusive-deal-to-put-snapdragon-820-in-samsung-hardware> (last visited Jan. 19, 2017).

1 57. As the KFTC explained, the size of the modem chipset market doubled since  
 2 2008, but Qualcomm’s licensing practices caused no significant competitor to enter the market  
 3 and rather caused many existing competitors to exit it<sup>11</sup>:  
 4

5 <Market Growth Trend in the Modem Chipset Market and Market Exit by Major  
 6 Chipset Companies>



7  
 8  
 9  
 10  
 11  
 12 58. The result has been a steady increase in Qualcomm’s share of the chipset  
 13 market<sup>12</sup>:  
 14



15  
 16  
 17  
 18  
 19  
 20  
 21  
 22  
 23 59. This dominance in the chipset market, coupled with its ownership of critical SEPs  
 24 built into several of the standards adopted by various SSOs, has allowed Qualcomm to impose  
 25

26  
 27 <sup>11</sup> See *supra* note 6

28 <sup>12</sup> *Id.*



1 onerous license terms on cellular device manufacturers, including exorbitant royalties that were  
2 not the result of the FRAND process.

3 60. Qualcomm's royalty rates of 5% for most CDMA products and 3.25% for more  
4 recent LTE based products are significantly higher than others in the industry. The following  
5 chart demonstrates this in the LTE context:  
6

Company	Announced LTE Rates	No. of Essential LTE Patents
1. Qualcomm	3.3%	350
2. Huawei	1.5%	182
3. Ericsson	1.5%	146
4. Nokia	1.5%	142
5. Nortel	1.0%	46
6. Siemens	0.8%	32
7. Motorola	2.3%	16
8. Alcatel	2.0%	9

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12

**Source:** Stasik, Eric. "Royalty Rates and Licensing Strategies for Essential Patents on LTE (4G) Telecommunication Standards," *les Nouvelles*, September 2010, p. 116.

13 61. Qualcomm's rate base is also part of what makes Qualcomm's royalties so  
14 abusive. Qualcomm admits that its "[r]oyalties are generally based upon a percentage of the  
15 wholesale (i.e., licensee's) selling price of complete licensed products, net of certain permissible  
16 deductions (including transportation, insurance, packing costs and other items)." Using the entire  
17 value of an end product is not a reasonable basis for calculating SEP-based royalties. Indeed, on  
18 or around February 8, 2015, the IEEE and its Standards Association updated their licensing  
19 policy, stating that a reasonable royalty should be the value attributable to a SEP, excluding the  
20 value of that SEP's inclusion in an IEEE standard, and that a factor to consider when  
21 determining the reasonable rate is the value of the relevant functionality of the smallest salable  
22 compliant implementation that practices the essential patent claim. Qualcomm's power and  
23 leverage allows it force licensees to pay excessive rates on an unreasonable rate basis, which  
24 results in a royalty divorced from the actual value attributable to its technologies and intellectual  
25 property.  
26  
27  
28

1           62. In contrast to Qualcomm’s practices, ARM Holdings PLC, whose technology is  
2 widely used in smartphones, sells its licenses to chip vendors—including Qualcomm—not device  
3 makers, for pennies per chip, not dollars per device.<sup>13</sup>

4           63. Qualcomm realizes the benefits of maintaining its licensing business and chipset  
5 business in one company, rejecting a push from an activist investor hedge fund to split the  
6 businesses into two companies. “The strategic benefits of the current structure will best fuel  
7 Qualcomm’s growth as we move through the upcoming technology transitions and extend our  
8 technologies into new user experiences, services and industries,” said Qualcomm’s CEO, Steve  
9 Mollenkopf.<sup>14</sup>

### 12           **C. Regulators Investigate and Penalize Qualcomm’s Abusive Conduct**

13           64. While Qualcomm’s abusive and unfair licensing practices have allowed it to rake  
14 in billions of dollars in undeserved profits, these practices have not gone unnoticed by courts and  
15 foreign and domestic regulatory agencies. In the last few years, Qualcomm’s royalty calculations  
16 and licensing practices have come under scrutiny by competition regulators of China, South  
17 Korea, Taiwan, Japan, Europe, and the United States. As described below, competition law  
18 enforcement authorities around the world have concluded that, or are about to conclude that,  
19 Qualcomm’s conduct as alleged herein is anticompetitive, unfair, an injurious to consumers.  
20

21           65. For example, in November 2013, China’s NDRC began to investigate  
22  
23

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24 <sup>13</sup> *FTC’s Qualcomm Suit Exposes Tensions in Smartphone Industry*, Wall Street Journal, Jan. 20,  
25 2017. [http://www.wsj.com/articles/ftcs-qualcomm-suit-exposes-tensions-in-smartphone-](http://www.wsj.com/articles/ftcs-qualcomm-suit-exposes-tensions-in-smartphone-industry-1484838471)  
26 [industry-1484838471](http://www.wsj.com/articles/ftcs-qualcomm-suit-exposes-tensions-in-smartphone-industry-1484838471).

27 <sup>14</sup> Mike Freeman, *Qualcomm Rejects Breakup Plan*, Los Angeles Times (Dec. 15, 2015)  
28 <http://www.latimes.com/business/la-fi-qualcomm-20151215-story.html> (last visited Jan. 19,  
2017).

1 Qualcomm's SEP licensing practices.<sup>15</sup> On February 10, 2015, the NDRC found Qualcomm (1)  
2 controlled the SEP Licensing Market and the CDMA, WCDMA, and LTE baseband chip  
3 markets, and (2) abused that dominance by, among other things, charging excessive and unfairly  
4 high royalties to any licensees that were "forced" to accept the packaged patent licenses, the  
5 royalty rates of which were based on the wholesale net selling prices of smart phones. The  
6 NDRC found Qualcomm's conduct constituted violations provisions of the China Anti-  
7 Monopoly Law and, among other things, imposed a fine of eight percent of Qualcomm's annual  
8 revenue within the territory of China for 2013—a \$975 million fine.<sup>16</sup> It also ordered Qualcomm  
9 to materially lower the effective royalty by calculating its royalty not based on the total  
10 wholesale price of the device, but by calculating its royalty at 65 percent (65%) of the net selling  
11 price.<sup>17</sup>

12  
13  
14 66. In July of 2009, the KFTC fined Qualcomm for abusing its dominant share of the  
15 chipset market and the SEP license market.<sup>18</sup> The \$207 million fine was the largest the KFTC  
16 had then ever imposed on a company. Undeterred by this fine, Qualcomm doubled down on its  
17 unlawful conduct. In December of 2016, the KFTC issued a decision imposing its largest fine for  
18

19  
20  
21 <sup>15</sup> H. Stephen Harris, Jr., *An Overview of the NDRC Decision in the Qualcomm Investigation*  
22 *July 2015*, CPI Antitrust Chronicle (July 2015), available at  
<http://cdn2.winston.com/images/content/1/0/v2/100610/HarrisJul-15-2.pdf> (last visited Jan. 19,  
2017).

23 <sup>16</sup> Qualcomm Press Release, *Qualcomm and China's National Development and Reform*  
24 *Commission Reach Resolution* (Feb. 9, 2015),  
25 [http://files.shareholder.com/downloads/QCOM/3864235320x0x808060/382E59E5-B9AA-4D59-ABFF-BDFB9AB8F1E9/Qualcomm\\_and\\_China\\_NDRC\\_Resolution\\_final.pdf](http://files.shareholder.com/downloads/QCOM/3864235320x0x808060/382E59E5-B9AA-4D59-ABFF-BDFB9AB8F1E9/Qualcomm_and_China_NDRC_Resolution_final.pdf) (last  
visited Jan. 19, 2017).

26 <sup>17</sup> *Id.*

27 <sup>18</sup> See Yoonhee Kim & Hui-Jin Yang, *A Brief Overview of Qualcomm v. Korea Fair Trade*  
28 *Commission*, CPI Antitrust Chronicle, (Mar. 2015)  
<https://www.competitionpolicyinternational.com/assets/Uploads/KimYangMar-151.pdf>.



1 Qualcomm's monopolistic conduct, and to mandate changes to Qualcomm's business model.  
2 Among other things, the KFTC found that Qualcomm had coerced patent license agreement from  
3 handset companies while holding hostage the supply of chipsets. In other words, "Qualcomm  
4 actually used the threat of terminating the supply of modem chipsets as negotiation leverage in  
5 the process of license negotiations with handset companies." (Emphases in original).<sup>19</sup> The  
6 KFTC found Qualcomm's control over the chipset market "is a structure under which handset  
7 companies have to bite the bullet and accept Qualcomm's license terms, even if they are unfair,  
8 because if the modem chipset supply is suspended, handset companies would face the risk of  
9 their entire business shutting down." (Emphases original).

11 67. Similarly, in December 2015, the Taiwan Fair Trade Commission ("TFTC")  
12 notified Qualcomm of its investigation into the company's licensing behavior and among other  
13 things, whether Qualcomm's royalty charges are unreasonable.<sup>20</sup>

15 68. Most recently, the FTC on January 17, 2017, filed an enforcement action seeking  
16 a permanent injunction against Qualcomm Incorporated to undo and prevent its unfair methods  
17 of competition in or affecting commerce in violation of Section 5(a) of the Federal Trade  
18 Commission Act, 15 U.S.C. § 45(a). The FTC alleges, among other things, that (1) Qualcomm  
19 withholds its baseband processors unless a customer accepts a license to standard-essential  
20 patents on terms preferred by Qualcomm, including elevated royalties; (2) Qualcomm has  
21 consistently refused to license its cellular standard essential patents to its competitors, in  
22 violation of Qualcomm's FRAND commitments; and (3) Qualcomm entered into exclusive  
23

24  
25 \_\_\_\_\_  
26 <sup>19</sup> See *supra* note 8

27 <sup>20</sup> Additionally, the European Commission ("EC") notified Qualcomm of its investigation in  
28 October of 2014. The EC issued a Statement of Objections against Qualcomm in December of  
2015, which alleged that Qualcomm's practices harmed chipset competition and innovation

1 dealing arrangements with Apple Inc., which denied other baseband processor suppliers the  
2 benefits of working with a particularly important cell phone manufacturer and hampered their  
3 development into effective competitors. *Id.*

4  
5 **D. Consumers Are Harmed as a Direct Result of Qualcomm's Conduct**

6 69. Qualcomm has abused its monopoly power to force device manufacturers and  
7 other licensees to pay excessively high royalties, among other things, which has directly resulted  
8 in harm to Plaintiffs and the Class because it resulted in them paying higher prices for their  
9 cellular devices than they would have in the absence of Qualcomm's conduct.

10 70. Cellular devices are commodity products that consumers purchase as stand-alone  
11 products. Consumers buy cellular devices either from the direct purchaser device manufacturer  
12 such as Samsung, or through their network carrier, such as Verizon and Sprint.

13  
14 71. Device manufacturers and network carriers are subject to vigorous price  
15 competition, and as a result, they do not absorb Qualcomm's unlawful royalties which are a  
16 percentage of the wholesale cost of the device itself, and instead pass along some, or all, of the  
17 excessive royalty to consumers. For instance, chipsets, or baseband processors, cost as little as  
18 \$10 to \$13, but royalty demands associated with this component approach \$60 for a \$400  
19 smartphone.<sup>21</sup> This disparity between royalty demands and component costs results in an  
20 increased cost for the cellular device, which is directly passed on to the consumer.

21  
22 72. Ultimately, Qualcomm and Plaintiffs are all participants in the cellular device  
23 market. Plaintiffs and members of the class are consumers of such devices. Qualcomm licenses  
24 technology essential to the operation of cellular devices and obtains monopoly rents tied directly  
25

26  
27 <sup>21</sup> See *supra* note 2; see also Nomura 2012 Smartphone Guide [http://www.patenttoday.com/wp-](http://www.patenttoday.com/wp-content/uploads/2014/08/nomura_smartphone_poster_2012.pdf)  
28 [content/uploads/2014/08/nomura\\_smartphone\\_poster\\_2012.pdf](http://www.patenttoday.com/wp-content/uploads/2014/08/nomura_smartphone_poster_2012.pdf) (last visited Jan. 19, 2017),

1 to the entire wholesale price of the cellular devices at issue in this litigation. As a result,  
2 Qualcomm’s anticompetitive acts, as alleged herein, directly distorted the price of the cellular  
3 devices paid by Plaintiffs. Indeed, Plaintiffs may not use the cellular devices at issue in this  
4 litigation without the licenses provided by Qualcomm. In the absence of the licenses, as  
5 recognized by federal courts, Qualcomm has standing to sue any indirect users—not just direct  
6 infringers—of cellular devices infringing on its patent rights.  
7

8 73. As noted above, Qualcomm admits that “[r]oyalties are generally based upon a  
9 percentage of the wholesale (i.e., licensee’s) selling price of complete licensed products, net of  
10 certain permissible deductions (including transportation, insurance, packing costs and other  
11 items).” (Emphases added).<sup>22</sup> The patent rights owned by Qualcomm are thus inextricably  
12 intertwined with the cellular devices themselves—and the effect of the anticompetitive conduct  
13 at issue in this case is targeted at the cellular device as a whole and not components thereof, as  
14 reflected by the royalty’s derivation from the price of the cellular device as a whole.  
15

16 74. Plaintiffs and members of the Class have been forced to pay supracompetitive  
17 prices for cellular devices. As Qualcomm bases its license royalties on “a percentage of the  
18 wholesale . . . selling price of a complete licensed product,” purchasers of cellular devices are  
19 only one level removed from the unlawful overcharge at issue here. Accordingly, this case will  
20 not involve complicated pass-through analysis in multiple and complex distribution chains.  
21 *Graphics Processing Units Antitrust Litig.*, 540 F. Supp. 2d 1085, 1098 (N.D. Cal. 2007).  
22

23  
24 \_\_\_\_\_  
25 <sup>22</sup> Calculating a royalty rate for a product component based on the price of the product as a  
26 whole is particularly inappropriate and unfair. E.g., *Laser Dynamics, Inc. v. Quanta Comput.,*  
27 *Inc.*, 694 F.3d 51, 67 (Fed. Cir. 2012) (“[w]here small elements of multi-component products  
28 are accused of infringement, calculating a royalty on the entire product carries a considerable  
risk that the patentee will be improperly compensated for non-infringing components of that  
product.”).

1 75. The economic and legal literature has recognized that unlawful overcharges in a  
2 component normally result in such instances. Two antitrust scholars--Professors Robert G. Harris  
3 (Professor Emeritus and former Chair of the Business and Public Policy Group at the Haas  
4 School of Business at the University of California at Berkeley) and the late Lawrence A. Sullivan  
5 (Professor of Law Emeritus at Southwestern Law School and author of the Handbook of the Law  
6 of Antitrust) – have observed that “in a multiple- level chain of distribution, passing on  
7 monopoly overcharges is not the exception: it is the rule.”<sup>23</sup>

9 76. Similarly, Professor Jeffrey K. MacKie-Mason (Arthur W. Burks Professor for  
10 Information and Computer Science and Professor of Economics and Public Certification), an  
11 economist who presented evidence in a number of indirect purchaser cases involving Microsoft  
12 Corporation, said:

14 As is well known in economic theory and practice, at least some of the  
15 overcharge will be passed on by distributors to end consumers. When the  
16 distribution markets are highly competitive, as they are here, all or nearly the  
17 entire overcharge will be passed on through to ultimate consumers... This  
general phenomenon of cost pass through is well established in antitrust laws  
and economics as well.

18 77. If Qualcomm was forced to stop abusing its monopoly power and charge a fair  
19 and reasonable royalty, consumers would receive better prices when purchasing cellular devices.

20 78. The precise amount of the overcharge impacting the prices of cellular devices  
21 purchased by consumers is measureable through commonly accepted statistical and regression  
22 modeling.

## 24 VI. MARKET DEFINITION

25 79. The relevant geographic market for purposes of this action is the United States

26 \_\_\_\_\_  
27 <sup>23</sup> RG Harris & LA Sullivan, *Passing-On the Monopoly Overcharge: A Comprehensive Policy*  
28 *Analysis*, 128 U. PA. L. REV. 269, 276 (1979). 25

1 and its territories.

2 80. The relevant product markets are: (1) the market for CDMA and premium LTE  
3 modem chipsets (“Modem Chipset Market”), also known as baseband processors, which allow  
4 cellular devices to communicate with carrier networks and (2) intellectual property rights  
5 associated with SEPs (“SEP Licensing Market”). These two products will be referred to  
6 collectively as the “Cellular Device Components.”  
7

8 81. Qualcomm directly participates in the market for the sale of cellular devices to  
9 Plaintiffs and Class Members by encumbering cellular devices through its licenses (and related  
10 excessive royalties). Specifically, Qualcomm’s royalty payments are calculated as a percentage  
11 of the wholesale price of the cellular devices, which in turn increase the retail price of those  
12 devices.  
13

14 82. Plaintiffs purchase the Cellular Device Components when they buy a cellular  
15 device. Plaintiffs’ injuries are inextricably intertwined with Qualcomm’s anticompetitive conduct  
16 with respect to chipset modems and abuse of patent rights because it has increased the cost to  
17 them of buying cellular devices by, among other things, (1) eliminating competition, allowing  
18 Qualcomm to charge supracompetitive prices for its chipsets and licenses; and (2) forcing device  
19 manufacturers to agree to onerous licensing terms, including excessive royalties.  
20

## 21 **VII. CLASS ACTION ALLEGATIONS**

22 83. Plaintiffs bring this action on behalf of themselves and as a class action under  
23 Rule 23(a) and (b)(2) of the Federal Rules of Civil Procedure, seeking equitable, injunctive relief  
24 and monetary relief under California law on behalf of the following class (the “Nationwide  
25 Class”):

26 All persons and entities in the United States who purchased, paid and/or  
27 provided reimbursement for some or all of the purchase price for CDMA-  
28

1 and/or premium LTE cellular devices (“Relevant Cellular Devices”) from  
 2 January 17, 2013 through the present. This class excludes: (a) Defendant, its  
 3 officers, directors, management, employees, subsidiaries, and affiliates; (b)  
 4 all federal and state governmental entities except for those who have  
 5 purchased Relevant Cellular Devices; (c) all persons or entities who  
 6 purchased Relevant Cellular Devices for purposes of resale or directly from  
 7 Defendant; (d) any judges or justices involved in this action and any  
 8 members of their immediate families or their staff.

9 84. As an alternative to the claim for nationwide monetary relief under California  
 10 law, Plaintiffs also bring this action on behalf of themselves and as a class action under Rule  
 11 23(a) and (b)(3) of the Federal Rules of Civil Procedure seeking damages or monetary relief  
 12 pursuant to the common law of unjust enrichment and individual state antitrust, unfair  
 13 competition, and consumer protection laws for each of the states listed below (the “Indirect  
 14 Purchaser States”)<sup>24</sup> on behalf of the following class (the “Damages Class”):

15 All persons and entities in the United States who purchased, paid and/or  
 16 provided reimbursement for some or all of the purchase price for CDMA-,  
 17 and/or premium LTE cellular devices (“Relevant Cellular Devices”) from  
 18 January 17, 2013 through the present. This class excludes: (a) Defendant, its  
 19 officers, directors, management, employees, subsidiaries, and affiliates; (b)  
 20 all federal and state governmental entities except for those who have  
 21 purchased Relevant Cellular Devices; (c) all persons or entities who  
 22 purchased Relevant Cellular Devices for purposes of resale or directly from  
 23 Defendant; (d) any judges or justices involved in this action and any  
 24 members of their immediate families or their staff.

25 85. The Nationwide Class and the Damages Class are referred to herein as the  
 26 “Classes.”

27 86. While Plaintiffs do not know the exact number of the members of the Classes,  
 28

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25 <sup>24</sup> The “Indirect Purchaser States” consist of Arizona, Arkansas, California, Colorado, District of  
 26 Columbia, Florida, Iowa, Kansas, Maine, Michigan, Minnesota, Missouri, Nebraska, Nevada,  
 27 New Hampshire, New Mexico, New York, North Carolina, North Dakota, Oregon, Rhode  
 28 Island, South Carolina, South Dakota, Tennessee, Utah, Vermont, West Virginia and  
 Wisconsin.

1 Plaintiffs believe there are millions of members in each Class.

2 87. Common questions of law and fact exist as to all members of the Classes. This is  
3 particularly true given the nature of Qualcomm's conduct to acquire and maintain monopoly  
4 power, which was and is generally applicable to all the members of both Classes, thereby making  
5 appropriate relief with respect to the Classes as a whole. Such questions of law and fact common  
6 to the Classes include, but are not limited to:

7  
8 88. Whether Qualcomm possessed monopoly power over the Cellular Device  
9 Components in the United States during the Class Period;

10 89. Whether Qualcomm willfully acquired or maintained monopoly power over the  
11 Cellular Device Components in the United States during the Class Period;

12 90. Whether Qualcomm possessed monopoly power in the Modem Chipset Market  
13 (underlying the Cellular Device Components) in the United States during the Class Period;

14 91. Whether Qualcomm attempted to possess monopoly power in the modem chipset  
15 market (a critical market underlying the Cellular Device Components) in the United States  
16 during the Class Period;

17 92. Whether Qualcomm possessed monopoly power in the SEP Licensing Market (for  
18 licenses critical to the technology underlying the Cellular Device Components) in the United  
19 States during the Class Period;

20 93. Whether Qualcomm attempted to possessed monopoly power in the SEP  
21 Licensing Market (for licenses critical to the technology underlying the Cellular Device  
22 Components) in the United States during the Class Period;

23 94. Whether Qualcomm tied the sale of its CDMA- and premium LTE- based chipsets  
24 to the purchase of license rights to its patent portfolio (including SEPs and non-SEPs);  
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1 95. Whether Qualcomm tied the sale of its SEPs with the purchase of its non-SEPs;

2 96. Whether Qualcomm's acquisition and maintenance of its monopoly in the  
3 Cellular Device Components violated the Sherman Act, as alleged in the First Claim for Relief;

4 97. Whether Qualcomm's acquisition and maintenance of its monopoly in the power  
5 in the Modem Chipset Market violated the Sherman Act, as alleged in the First Claim for Relief;

6 98. Whether Qualcomm's acquisition and maintenance of its monopoly in the SEP  
7 Licensing Market (for licenses critical to the technology underlying cellular device market)  
8 violated the Sherman Act, as alleged in the First Claim for Relief;

9 99. Whether Qualcomm's conduct violated California's Cartwright Act, Cal. Bus. &  
10 Prof. Code §§ 16700, et seq., as alleged in the Second Claim for Relief;

11 100. Whether Qualcomm's conduct violated state antitrust and unfair competition  
12 laws, and/or state consumer protection laws, as alleged in the Third and Fourth Claims;

13 101. Whether Qualcomm unjustly enriched itself to the detriment of Plaintiffs and the  
14 members of the Classes, thereby entitling Plaintiffs and the members of the Classes to  
15 disgorgement of all benefits derived by Qualcomm, as alleged in the Fifth Claim for Relief;

16 102. Whether the conduct of the Qualcomm, as alleged in this Complaint, caused  
17 injury to the business or property of Plaintiffs and the members of the Classes;

18 103. The effect of Qualcomm's unlawful conduct on the prices of Relevant Cellular  
19 Devices sold in the United States and its territories during the Class Period;

20 104. The appropriate injunctive and related equitable relief for the Nationwide Class;  
21 and

22 105. The appropriate class-wide measure of damages for the Damages Class.

23 106. Plaintiffs' claims are typical of the claims of the members of the Classes, and  
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1 Plaintiffs will fairly and adequately protect the interests of the Classes. Plaintiffs and all  
2 members of the Classes are similarly affected by Qualcomm’s wrongful conduct in that they paid  
3 artificially inflated prices for purchased indirectly from Qualcomm.

4           107. Plaintiffs’ claims arise out of the same common course of conduct giving rise to  
5 the claims of the other members of the Classes. Plaintiffs’ interests are coincident with, and not  
6 antagonistic to, those of the other members of the Classes. Plaintiffs are represented by counsel  
7 who are competent and experienced in the prosecution of antitrust and class action litigation.  
8

9           108. The questions of law and fact common to the members of the Classes  
10 predominate over any questions affecting only individual members, including legal and factual  
11 issues relating to liability and damages.

12           109. Class action treatment is a superior method for the fair and efficient adjudication  
13 of the controversy, in that, among other things, such treatment will permit a large number of  
14 similarly situated persons to prosecute their common claims in a single forum simultaneously,  
15 efficiently and without the unnecessary duplication of evidence, effort and expense that  
16 numerous individual actions would engender. The benefits of proceeding through the class  
17 mechanism, including providing injured persons or entities with a method for obtaining redress  
18 for claims that it might not be practicable to pursue individually, substantially outweigh any  
19 difficulties that may arise in management of this class action.  
20

21           110. The prosecution of separate actions by individual members of the Classes would  
22 create a risk of inconsistent or varying adjudications, establishing incompatible standards of  
23 conduct for Defendant.  
24

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**VIII. CLAIMS AND PRAYER FOR RELIEF**

**FIRST CLAIM FOR RELIEF**

**Monopolization in Violation of Section 2 of the Sherman Act**

111. Plaintiffs repeat the allegations set forth above as if fully set forth herein.

112. Qualcomm’s conduct, as alleged herein, constitutes unlawful monopolization of the market for Cellular Device Components, in violation of Section 2 of the Sherman Act (15 U.S.C. § 2).

113. General antitrust principles apply to conduct involving intellectual property in the same way that they apply to conduct involving any other form of property.

114. Market power is the ability profitably to maintain prices above, or output below, competitive levels for a significant period of time. Monopoly power is the ability to control prices and exclude competition in a given market. If a firm can profitably raise prices without causing competing firms to expand output and drive down prices, that firm has monopoly power.

115. Qualcomm has monopoly power in the Modem Chipset Market. First, it has maintained high and durable market shares in this market. Qualcomm controls the CDMA chipset supply, historically controlling over 90% of the CDMA modem chipset market and at the lowest point still controlling 83% of this market. Qualcomm also controls the Modem Chipset Market, controlling at relevant times up to 90% of the market, and today over 60% of the market. Qualcomm still exclusively supplies multimode CDMA-LTE chipsets that are backward compatible with CDMA. Second, there are substantial barriers to entry. CDMA- and premium LTE- based technology is not interchangeable with or substitutable for other technologies, and adherents of this technology have become locked-in. Relatedly, Qualcomm controls the patents or SEPs underlying CDMA technology, and Qualcomm maintained this monopoly by, among other things, refusing to license to competitors and requiring purchasers of its chipsets to agree to

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1 its licenses for its patent portfolio. Third, and relatedly, Qualcomm’s monopoly power is shown  
2 by Qualcomm’s demonstrated ability to repeatedly force device manufacturers to accept one-  
3 sided, unreasonable supply terms. Among other things, Qualcomm has used its control over the  
4 CDMA chipset supply to require purchasers to agree to its license agreements and related terms,  
5 including excessively high royalty terms on an equal footing.  
6

7 116. Qualcomm also has monopoly power over the SEP Licensing Market. SSOs have  
8 selected standards based on technology for which Qualcomm owns the patents (based on the  
9 condition that Qualcomm would supply its technology on FRAND terms). As to market share,  
10 Qualcomm holds virtually all of the SEPS—the essential patents—for CDMA standard-based  
11 technologies, which underlie virtually all 3G devices and 4G-LTE devices which are 3G-  
12 compatible. Qualcomm has licensed its patent portfolio for 3G cellular devices to more than 200  
13 licensees. As these patents are “essential” to the CDMA standard, other patents and patented  
14 technology cannot replace or serve as an alternative for Qualcomm’s patents. Qualcomm’s  
15 market power over the SEP Licensing Market is further demonstrated Qualcomm’s ability to  
16 leverage its control of its patents to force OEMs to agree to unfair and unreasonable license  
17 agreements and terms, including excessive royalties. Because OEMs need to use Qualcomm’s  
18 technology for their devices to communicate with the major carrier networks, they are forced to  
19 agree to Qualcomm’s unfair and unreasonable licensing terms.  
20  
21

22 117. As indicated, Qualcomm has acquired and maintained its market power in the  
23 Cellular Device Components described above through anticompetitive means—among other  
24 things, excluding competitors and forcing OEMs to agree to non-FRAND terms.

25 118. Qualcomm holds market power over the Cellular Device Components because it  
26 can encumber Relevant Cellular Devices with a royalty of its choice without other firms  
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1 competing to drive down these prices. Specifically, Qualcomm's control over the Cellular  
2 Device Components has allowed it to force license agreements on its competitors and OEMs,  
3 and its license agreements allow Qualcomm to charge a licensing fee plus ongoing royalties of  
4 between three to five percent (3-5%) of the wholesale price of the completed device. In other  
5 words, each Relevant Cellular Device sold with or based on Qualcomm technology is also  
6 encumbered by Qualcomm's excessive royalties, which in turn increase the cost of the device for  
7 consumers like Plaintiffs.  
8

9       119. There is no procompetitive justification for the anticompetitive conduct in which  
10 Qualcomm has engaged. Qualcomm induced SSOs to use its technology and related patents in  
11 setting their standards on the promise that it would adhere to FRAND obligations. In doing so,  
12 other alternative (and potentially superior) technologies were not utilized by SSOs. But  
13 Qualcomm has not met its FRAND obligations, and instead, has abused its monopoly power in  
14 the Cellular Device Components to force OEMs into licenses with unfair and unreasonable  
15 terms, including, but not limited to, excessively high royalty rates based on the selling price of  
16 the completed device rather than the value of Qualcomm's contribution to that device.  
17 Qualcomm's acts have likely harmed the development of cellular technologies, as it forced out  
18 competitors, thus reducing innovation and competitive pricing.  
19

20       120. Plaintiffs and the class were harmed as a direct result of Qualcomm's conduct,  
21 which increased the purchase price of their relevant cellular devices. Additionally, Qualcomm's  
22 conduct harmed innovation and competition, which harmed Plaintiffs in the quality and price of  
23 their relevant cellular devices.  
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**SECOND CLAIM FOR RELIEF**  
**Nationwide Claim for Violation of the Cartwright Act,**  
**Cal. Bus. & Prof. Code §§ 16700, et seq.**

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3 121. Plaintiffs repeat the allegations set forth above as if fully set forth herein.

4  
5 122. During the Class Period, Qualcomm engaged in monopolistic and anticompetitive  
6 conduct in unreasonable restraint of trade and commerce and in violation of California Business  
7 and Professions Code sections 16700, et seq. While Section 16700 does not reach solely  
8 unilateral conduct by a monopolist, it encompasses agreements between a monopolist and its  
9 customers where the monopolist effectively coerces the customer to accede to the restraint in  
10 order to obtain the good or service that is the subject of the agreement. That is what happened  
11 here. Despite its FRAND obligations, Qualcomm unilaterally imposed royalty rates that were  
12 unreasonable and exceeded what it could have obtained in a true FRAND negotiation. This  
13 conduct constitutes a “combination” under the Cartwright Act.

14  
15 123. Qualcomm established an unlawful scheme by which it acquired and maintained  
16 monopoly power in the Modem Chipset Market and SEP Licensing Market through  
17 anticompetitive means, including by excluding competition.

18 124. The Relevant Cellular Devices are commodities.

19 125. As a direct result of Qualcomm’s unlawful conduct, Plaintiffs and the Class were  
20 overcharged when they purchased their Relevant Cellular Devices.

21  
22 126. It is appropriate to apply California antitrust law to the Nationwide Class.  
23 Qualcomm is headquartered in California, and Qualcomm subjected its competitors as well as  
24 OEMs that reside and do business in California to its unlawful conduct. In doing so, Qualcomm  
25 reaped a significant portion of its profits as a result of its unlawful scheme from companies doing  
26 business in California. Additionally, California is the most populous state in the country, for  
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1 which it was foreseeable that substantial number of California consumers would be impacted by  
2 Qualcomm's unlawful behavior.

3 **THIRD CLAIM FOR RELIEF**  
4 **Nationwide Claim for Violations of Unfair Competition Law,**  
5 **Cal. Bus. & Prof. Code §§ 17200, et seq.**

6 127. Plaintiffs repeat the allegations set forth above as if fully set forth herein.

7 128. Qualcomm's conduct constitutes a violation of California's Unfair Competition  
8 Law, Cal. Bus. & Prof. Code §§ 17200, et seq., which protects consumers from illegal,  
9 fraudulent and unfair business practices.

10 129. Plaintiffs bring this claim on behalf of themselves, the Damages Class, and on  
11 behalf of the public as private attorney generals pursuant to Cal. Bus. & Prof. Code § 17204.

12 130. As discussed above, Qualcomm's conduct constitutes violations of the Sherman  
13 Act and the Cartwright Act. As such, Qualcomm's acts constitute unlawful conduct under  
14 section 17200. Qualcomm unlawfully acquired and maintained its monopoly over the Modem  
15 Chipset Market and SEP Licensing Market through anticompetitive conduct, including, among  
16 other things, excluding competitors by refusing to license its technology to them, engaging in  
17 exclusive dealing arrangements with its customers to keep out competitors, and forcing OEMs to  
18 license its patent portfolio.

19 131. Qualcomm's conduct was deceptive because it induces SSOs to use its technology  
20 on the promise it would comply with FRAND. But after SSOs selected Qualcomm's technology  
21 for their standards, Qualcomm refused to comply with its FRAND promises.

22 132. Qualcomm's conduct is unfair to Plaintiffs and members of the class because as a  
23 direct result of its acts described above, Plaintiffs and members of the class were charged more  
24 for their Relevant Cellular Devices than they would have been but for Qualcomm's conduct.  
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1 willful, and constitute violations or flagrant violations of the following state antitrust statutes.

2 139. Arizona: Qualcomm's monopolization and anticompetitive conduct has restrained  
3 trade in violation of Arizona Revised Statutes §§ 44-1401, et seq. During the Class Period,  
4 Qualcomm's illegal conduct substantially affected Arizona commerce. As a direct and proximate  
5 result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class have been  
6 injured in their business and property and are threatened with further injury. By reason of the  
7 foregoing, Qualcomm has monopolized in restraint of trade in violation of Ariz. Rev. Stat. §§ 44-  
8 1401, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all forms of relief  
9 available under Ariz. Rev. Stat. §§ 44-1401, et seq.  
10

11 140. California: During the Class Period, Qualcomm engaged in monopolistic and  
12 anticompetitive conduct in unreasonable restraint of trade and commerce and in violation of  
13 California Business and Professions Code sections 16700, et seq. While Section 16700 does not  
14 reach solely unilateral conduct by a monopolist, it encompasses agreements between a  
15 monopolist and its customers where the monopolist effectively coerces the customer to accede to  
16 the restraint in order to obtain the good or service that is the subject of the agreement. That is  
17 what happened here. Despite its FRAND obligations, Qualcomm unilaterally imposed royalty  
18 rates that were unreasonable and exceeded what it could have obtained in a true FRAND  
19 negotiation. This conduct constitutes a "combination" under the Cartwright Act.  
20

21 141. Qualcomm established an unlawful scheme by which it acquired and maintained  
22 monopoly power in the Modem Chipset Market and SEP Licensing Market through  
23 anticompetitive means, including by excluding competition.  
24

25 142. The Relevant Cellular Devices are commodities.

26 143. As a direct result of Qualcomm's unlawful conduct, Plaintiffs and the Class were  
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1 overcharged when they purchased their Relevant Cellular Devices.

2           144. District of Columbia: Qualcomm's monopolization and anticompetitive conduct  
3 has restrained trade in violation of District of Columbia Code Annotated §§ 28-4501, et seq.  
4 During the Class Period, Qualcomm's illegal conduct substantially affected District of Columbia  
5 commerce. As a direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and  
6 members of the Damages Class have been injured in their business and property and are  
7 threatened with further injury. By reason of the foregoing, Qualcomm has monopolized in  
8 restraint of trade in violation of District of Columbia Code Ann. §§ 28-4501, et seq.  
9 Accordingly, Plaintiffs and members of the Damages Class seek all forms of relief available  
10 under District of Columbia Code Ann. §§ 28-4501, et seq.  
11

12           145. Illinois: Qualcomm's monopolization and anticompetitive conduct has restrained  
13 trade in violation of the Illinois Antitrust Act (740 Illinois Compiled Statutes 10/1, et seq.).  
14 During the Class Period, Qualcomm's illegal conduct substantially affected Illinois commerce.  
15 As a direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
16 Damages Class have been injured in their business and property and are threatened with further  
17 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
18 of the Illinois Antitrust Act (740 Illinois Compiled Statutes 10/1, et seq.). Accordingly, Plaintiffs  
19 and members of the Damages Class seek all forms of relief available under District of the Illinois  
20 Antitrust Act (740 Illinois Compiled Statutes 10/1, et seq.).  
21

22           146. Iowa: Qualcomm's monopolization and anticompetitive conduct has restrained  
23 trade in violation of Iowa Code §§ 553.1, et seq. During the Class Period, Qualcomm's illegal  
24 conduct substantially affected Illinois commerce. As a direct and proximate result of  
25 Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class have been injured  
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1 in their business and property and are threatened with further injury. By reason of the foregoing,  
2 Qualcomm has monopolized in restraint of trade in violation of Iowa Code §§ 553.1, et seq.  
3 Accordingly, Plaintiffs and members of the Damages Class seek all forms of relief available  
4 under Iowa Code §§ 553, et seq.

5 147. Kansas: Qualcomm's monopolization and anticompetitive conduct has restrained  
6 trade in violation of Defendant has entered into an unlawful agreement in restraint of trade in  
7 violation of Kansas Statutes Annotated, §§ 50-101, et seq. During the Class Period, Qualcomm's  
8 illegal conduct substantially affected Kansas commerce. As a direct and proximate result of  
9 Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class have been injured  
10 in their business and property and are threatened with further injury. By reason of the foregoing,  
11 Qualcomm has monopolized in restraint of trade in violation of Kansas Stat. Ann. §§ 50-101, et  
12 seq. Accordingly, Plaintiffs and members of the Damages Class seek all forms of relief available  
13 under Kansas Stat. Ann. §§ 50-101, et seq.  
14

15 148. Maine: Qualcomm's monopolization and anticompetitive conduct has restrained  
16 trade in violation of Maine Revised Statutes (Maine Rev. Stat. Ann. 10, §§ 1101, et seq.). During  
17 the Class Period, Qualcomm's illegal conduct substantially affected Maine commerce. As a  
18 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
19 Damages Class have been injured in their business and property and are threatened with further  
20 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
21 of Maine Rev. Stat. Ann. 10, §§ 1101, et seq. Accordingly, Plaintiffs and members of the  
22 Damages Class seek all relief available under Maine Rev. Stat. Ann. 10, §§ 1101, et seq.  
23

24 149. Michigan: Qualcomm's monopolization and anticompetitive conduct has  
25 restrained trade in violation of Michigan Compiled Laws Annotated §§ 445.771, et seq. During  
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1 the Class Period, Qualcomm's illegal conduct substantially affected Michigan commerce. As a  
2 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
3 Damages Class have been injured in their business and property and are threatened with further  
4 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
5 of Michigan Comp. Laws Ann. §§ 445.771, et seq. Accordingly, Plaintiffs and members of the  
6 Damages Class seek all relief available under Michigan Comp. Laws Ann. §§ 445.771, et seq.

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8 150. Minnesota: Qualcomm's monopolization and anticompetitive conduct has  
9 restrained trade in violation of Minnesota Annotated Statutes §§ 325D.49, et seq. During the  
10 Class Period, Qualcomm's illegal conduct substantially affected Minnesota commerce. As a  
11 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
12 Damages Class have been injured in their business and property and are threatened with further  
13 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
14 of Minnesota Stat. §§ 325D.49, et seq. Accordingly, Plaintiffs and members of the Damages  
15 Class seek all relief available under Minnesota Stat. §§ 325D.49, et seq.

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17 151. Mississippi: Qualcomm's monopolization and anticompetitive conduct has  
18 restrained trade in violation of Mississippi Code Annotated §§ 75-21-1, et seq. During the Class  
19 Period, Qualcomm's illegal conduct substantially affected Mississippi commerce. As a direct and  
20 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
21 have been injured in their business and property and are threatened with further injury. By reason  
22 of the foregoing, Qualcomm has monopolized in restraint of trade in Case 5:17-cv-00234-NC  
23 Document 1 Filed 01/18/17 Page 40 of 60 violation of Mississippi Code Ann. § 75-21-1, et seq.  
24 Accordingly, Plaintiffs and members of the Damages Class seek all relief available under  
25 Mississippi Code Ann. § 75-21-1, et seq.  
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1           152. Nebraska: Qualcomm's monopolization and anticompetitive conduct has  
2 restrained trade in violation of Nebraska Revised Statutes §§ 59-801, et seq. During the Class  
3 Period, Qualcomm's illegal conduct substantially affected Nebraska commerce. As a direct and  
4 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
5 have been injured in their business and property and are threatened with further injury. By reason  
6 of the foregoing, Qualcomm has monopolized in restraint of trade in violation of Nebraska  
7 Revised Statutes §§ 59-801, et seq. Accordingly, Plaintiffs and members of the Damages Class  
8 seek all relief available under Nebraska Revised Statutes §§ 59-801, et seq.

9  
10           153. Nevada: Qualcomm's monopolization and anticompetitive conduct has restrained  
11 trade in violation of Nevada Revised Statutes Annotated §§ 598A.010, et seq. During the Class  
12 Period, Qualcomm's illegal conduct substantially affected Nevada commerce. As a direct and  
13 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
14 have been injured in their business and property and are threatened with further injury. By reason  
15 of the foregoing, Qualcomm has monopolized in restraint of trade in violation of Nevada Rev.  
16 Stat. Ann. §§ 598A, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all  
17 relief available under Nevada Rev. Stat. Ann. §§ 598A, et seq.

18  
19           154. New Hampshire: Qualcomm's monopolization and anticompetitive conduct has  
20 restrained trade in violation of New Hampshire Revised Statutes §§ 356:1, et seq. During the  
21 Class Period, Qualcomm's illegal conduct substantially affected New Hampshire commerce. As  
22 a direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
23 Damages Class have been injured in their business and property and are threatened with further  
24 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
25 of New Hampshire Revised Statutes §§ 356:1, et seq. Accordingly, Plaintiffs and members of the  
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1 Damages Class seek all relief available under New Hampshire Revised Statutes §§ 356:1, et seq.

2 155. New Mexico: Qualcomm's monopolization and anticompetitive conduct has  
3 restrained trade in violation of New Mexico Statutes Annotated §§ 57-1-1, et seq. During the  
4 Class Period, Qualcomm's illegal conduct substantially affected New Mexico commerce. As a  
5 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
6 Damages Class have been injured in their business and property and are threatened with further  
7 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
8 of New Mexico Stat. Ann. §§ 57-1-1, et seq. Accordingly, Plaintiffs and members of the  
9 Damages Class seek all relief available under New Mexico Stat. Ann. §§ 57-1-1, et seq.  
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11 156. New York: Qualcomm's monopolization and anticompetitive conduct has  
12 restrained trade in violation of New York General Business Laws §§ 340, et seq. During the  
13 Class Period, Qualcomm's illegal conduct substantially affected New York commerce. As a  
14 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
15 Damages Class have been injured in their business and property and are threatened with further  
16 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
17 of the New York Donnelly Act, §§ 340, et seq. Accordingly, Plaintiffs and members of the  
18 Damages Class seek all relief available under New York Gen. Bus. Law §§ 340, et seq.  
19

20 157. North Carolina: Qualcomm's monopolization and anticompetitive conduct has  
21 restrained trade in violation of the North Carolina General Statutes §§ 75-1, et seq. During the  
22 Class Period, Qualcomm's illegal conduct substantially affected North Carolina commerce. As a  
23 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
24 Damages Class have been injured in their business and property and are threatened with further  
25 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
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1 of North Carolina Gen. Stat. §§ 75-1, et seq. Accordingly, Plaintiffs and members of the  
2 Damages Class seek all relief available under North Carolina Gen. Stat. §§ 75-1, et. seq.

3 158. North Dakota: Qualcomm's monopolization and anticompetitive conduct has  
4 restrained trade in violation of North Dakota Century Code §§ 51-08.1-01, et seq. During the  
5 Class Period, Qualcomm's illegal conduct substantially affected North Dakota commerce. As a  
6 direct and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the  
7 Damages Class have been injured in their business and property and are threatened with further  
8 injury. By reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation  
9 of North Dakota Cent. Code §§ 51-08.1-01, et seq. Accordingly, Plaintiffs and members of the  
10 Damages Class seek all relief available under North Dakota Cent. Code §§ 51-08.1-01, et seq.

11  
12 159. Oregon: Qualcomm's monopolization and anticompetitive conduct has restrained  
13 trade in violation of Oregon Revised Statutes §§ 646.705, et seq. During the Class Period,  
14 Qualcomm's illegal conduct substantially affected Oregon commerce. As a direct and proximate  
15 result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class have been  
16 injured in their business and property and are threatened with further injury. By reason of the  
17 foregoing, Qualcomm has monopolized in restraint of trade in violation of Oregon Revised  
18 Statutes §§ 646.705, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all  
19 relief available under Oregon Revised Statutes §§ 646.705, et seq.  
20

21  
22 160. South Dakota: Qualcomm's monopolization and anticompetitive conduct has  
23 restrained trade in violation of South Dakota Codified Laws §§ 37-1-3.1, et seq. During the Class  
24 Period, Qualcomm's illegal conduct substantially affected South Dakota commerce. As a direct  
25 and proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages  
26 Class have been injured in their business and property and are threatened with further injury. By  
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1 reason of the foregoing, Qualcomm has monopolized in restraint of trade in violation of South  
2 Dakota Codified Laws Ann. §§ 37-1, et seq. Accordingly, Plaintiffs and members of the  
3 Damages Class seek all relief available under South Dakota Codified Laws Ann. §§ 37-1, et seq.

4           161. Tennessee: Qualcomm's monopolization and anticompetitive conduct has  
5 restrained trade in violation of Tennessee Code Annotated §§ 47-25-101, et seq. During the Class  
6 Period, Qualcomm's illegal conduct substantially affected Tennessee commerce. As a direct and  
7 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
8 have been injured in their business and property and are threatened with further injury. By reason  
9 of the foregoing, Qualcomm has monopolized in restraint of trade in violation of Tennessee  
10 Code Ann. §§ 47-25-101, et seq. Accordingly, Plaintiffs and members of the Damages Class  
11 seek all relief available under Tennessee Code Ann. §§ 47-25-101, et seq.

12           162. Utah: Qualcomm's monopolization and anticompetitive conduct has restrained  
13 trade in violation of Utah Code Annotated §§ 76-10-911, et seq. During the Class Period,  
14 Qualcomm's illegal conduct substantially affected Utah commerce. As a direct and proximate  
15 result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class have been  
16 injured in their business and property and are threatened with further injury. By reason of the  
17 foregoing, Qualcomm has monopolized in restraint of trade in violation of Utah Code Annotated  
18 §§ 76-10-911, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all relief  
19 available under Utah Code Annotated §§ 76-10-911, et seq.

20           163. Vermont: Qualcomm's monopolization and anticompetitive conduct has  
21 restrained trade in violation of Vermont Stat. Ann. 9 §§ 2453, et seq. During the Class Period,  
22 Qualcomm's illegal conduct substantially affected Vermont commerce. As a direct and  
23 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
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1 have been injured in their business and property and are threatened with further injury. By reason  
2 of the foregoing, Qualcomm has monopolized in restraint of trade in violation of Vermont Stat.  
3 Ann. 9 §§ 2453, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all relief  
4 available under Vermont Stat. Ann. 9 §§ 2453, et seq.

5  
6 164. West Virginia: Qualcomm's monopolization and anticompetitive conduct has  
7 restrained trade in violation of West Virginia Code §§ 47-18-1, et seq. During the Class Period,  
8 Qualcomm's illegal conduct substantially affected West Virginia commerce. As a direct and  
9 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
10 have been injured in their business and property and are threatened with further injury. By reason  
11 of the foregoing, Qualcomm has monopolized in restraint of trade in violation of West Virginia  
12 Code §§ 47-18-1, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all  
13 relief available under West Virginia Code §§ 47-18-1, et seq.

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15 165. Wisconsin: Qualcomm's monopolization and anticompetitive conduct has  
16 restrained trade in violation of Wisconsin Statutes §§ 133.01, et seq. During the Class Period,  
17 Qualcomm's illegal conduct substantially affected Wisconsin commerce. As a direct and  
18 proximate result of Qualcomm's unlawful conduct, Plaintiffs and members of the Damages Class  
19 have been injured in their business and property and are threatened with further injury. By reason  
20 of the foregoing, Qualcomm has monopolized in restraint of trade in violation of Wisconsin Stat.  
21 §§ 133.01, et seq. Accordingly, Plaintiffs and members of the Damages Class seek all relief  
22 available under Wisconsin Stat. §§ 133.01, et seq.

23  
24 166. Plaintiffs and members of the Damages Class in each of the above states have  
25 been injured in their business and property by reason of Defendant's unlawful monopolization.  
26 Plaintiffs and members of the Damages Class have paid more for Relevant Cellular Devices than  
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1 they otherwise would have paid in the absence of Defendant's unlawful conduct. This injury is of  
2 the type the antitrust laws of the above states were designed to prevent and flows from that  
3 which makes Defendant's conduct unlawful.

4 167. In addition, Defendant has profited significantly from the aforesaid  
5 monopolization. Defendant's profits derived from their anticompetitive conduct come at the  
6 expense and detriment of Plaintiffs and members of the Damages Class.  
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8 168. Accordingly, Plaintiffs and members of the Damages Class in each of the above  
9 jurisdictions seek damages (including statutory damages where applicable), to be trebled or  
10 otherwise increased as permitted by a particular jurisdiction's antitrust law, and costs of suit,  
11 including reasonable attorneys' fees, to the extent permitted by the above state laws.  
12

13 **FIFTH CLAIM FOR RELIEF**  
14 **Violation of State Consumer Protection Statutes**

15 169. Plaintiffs repeat the allegations set forth above as if fully set forth herein

16 170. In the event that the Court does not apply California law on a nationwide basis,  
17 Plaintiffs allege the following violations of state antitrust and restraint of trade laws in the  
18 alternative.

19 171. Defendant Qualcomm engaged in unfair competition or unfair, unconscionable,  
20 deceptive or fraudulent acts or practices in violation of the state consumer protection and unfair  
21 competition statutes listed below.

22 172. Arkansas: Defendant has monopolized through unfair, unconscionable, and/or  
23 deceptive practices in violation of the Arkansas Code Annotated, § 4-88-101, et. seq. Defendant  
24 knowingly agreed to, and did in fact, act in restraint of trade or commerce by affecting, fixing,  
25 controlling, and/or maintaining at non-competitive and artificially inflated levels, the prices at  
26 which Relevant Cellular Devices were sold, distributed, or obtained in Arkansas and took efforts  
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1 to conceal its agreements from Plaintiffs and members of the Damages Class. The  
2 aforementioned conduct on the part of the Defendant constituted “unconscionable” and  
3 “deceptive” acts or practices in violation of Arkansas Code Annotated, § 4-88-107(a)(10).  
4 Defendant’s unlawful conduct had the following effects: (1) Relevant Cellular Devices price  
5 competition was restrained, suppressed, and eliminated throughout Arkansas; (2) Relevant  
6 Cellular Devices prices were raised, fixed, maintained, and stabilized at artificially high levels  
7 throughout Arkansas; (3) Plaintiffs and members of the Damages Class were deprived of free  
8 and open competition; and (4) Plaintiffs and members of the Damages Class paid  
9 supracompetitive, artificially inflated prices for Relevant Cellular Devices. During the Class  
10 Period, Defendant’s illegal conduct substantially affected Arkansas commerce and consumers.  
11 As a direct and proximate result of the unlawful conduct of the Defendant, Plaintiffs and  
12 members of the Damages Class have been injured in their business and property and are  
13 threatened with further injury. Defendant has engaged in unfair competition or unfair or  
14 deceptive acts or practices in violation of Arkansas Code Annotated, § 4-88-107(a)(10) and,  
15 accordingly, Plaintiffs and members of the Damages Class seek all relief available under that  
16 statute.  
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19 173. California: Defendant has engaged in unfair competition or unfair,  
20 unconscionable, deceptive or fraudulent acts or practices in violation of California Business and  
21 Professions Code § 17200, et seq. During the Class Period, Defendant manufactured, marketed,  
22 sold, or distributed Relevant Cellular Devices in California, and committed and continue to  
23 commit acts of unfair competition, as defined by Sections 17200, et seq. of the California  
24 Business and Professions Code, by engaging in the acts and practices specified above. This claim  
25 is instituted pursuant to Sections 17203 and 17204 of the California Business and Professions  
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1 Code, to obtain restitution from these Defendant for acts, as alleged herein, that violated Section  
2 17200 of the California Business and Professions Code, commonly known as the Unfair  
3 Competition Law. The Defendant's conduct as alleged herein violated Section 17200. The acts,  
4 omissions, misrepresentations, practices and non-disclosures of Defendant, as alleged herein,  
5 constituted a common, continuous, and continuing course of conduct of unfair competition by  
6 means of unfair, unlawful, and/or fraudulent business acts or practices within the meaning of  
7 California Business and Professions Code §17200, et seq., including, but not limited to, the  
8 following: (1) the violations of Section 1 of the Sherman Act, as set forth above; (2) the  
9 violations of Section 16720, et seq. of the California Business and Professions Code, set forth  
10 above. Defendant's acts, omissions, misrepresentations, practices, and non-disclosures, as  
11 described above, whether or not in violation of Section 16720, et seq. of the California Business  
12 and Professions Code, and whether or not concerted or independent acts, are otherwise unfair,  
13 unconscionable, unlawful or fraudulent; (3) Defendant's acts or practices are unfair to purchasers  
14 of Relevant Cellular Devices in the State of California within the meaning of Section 17200,  
15 California Business and Professions Code; and (4) Defendant's acts and practices are fraudulent  
16 or deceptive within the meaning of Section 17200 of the California Business and Professions  
17 Code. Plaintiffs and members of the Damages Class are entitled to full restitution and/or  
18 disgorgement of all revenues, earnings, profits, compensation, and benefits that may have been  
19 obtained by Defendant as a result of such business acts or practices. The illegal conduct alleged  
20 herein is continuing and there is no indication that Defendant will not continue such activity into  
21 the future. The unlawful and unfair business practices of Defendant, and each of them, as  
22 described above, have caused and continue to cause Plaintiffs and members of the Damages  
23 Class to pay supracompetitive and artificially-inflated prices for Relevant Cellular Devices.  
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1 Plaintiffs and members of the Damages Class suffered injury in fact and lost money or property  
2 as a result of such unfair competition. The conduct of Defendant as alleged in this Complaint  
3 violates Section 17200 of the California Business and Professions Code. As alleged in this  
4 Complaint, Defendant has been unjustly enriched as a result of its wrongful conduct and by  
5 Defendant's unfair competition. Plaintiffs and members of the Damages Class are accordingly  
6 entitled to equitable relief including restitution and/or disgorgement of all revenues, earnings,  
7 profits, compensation, and benefits that may have been obtained by Defendant as a result of such  
8 business practices, pursuant to the California Business and Professions Code, §§ 17203 and  
9 17204.  
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11 174. District of Columbia: Defendant has engaged in unfair competition or unfair,  
12 unconscionable, or deceptive acts or practices in violation of District of Columbia Code § 28-  
13 3901, et seq. Defendant agreed to, and did in fact, act in restraint of trade or commerce by  
14 affecting, fixing, controlling and/or maintaining, at artificial and/or non-competitive levels, the  
15 prices at which Relevant Cellular Devices were sold, distributed or obtained in the District of  
16 Columbia. The foregoing conduct constitutes "unlawful trade practices," within the meaning of  
17 D.C. Code § 28-3904. Plaintiffs and members of the Damages Class were not aware of  
18 Defendant's illegal conduct and were therefore unaware that they were being unfairly and  
19 illegally overcharged. There was a gross disparity of bargaining power between the parties with  
20 respect to the price charged by Defendant for Relevant Cellular Devices. Defendant had the sole  
21 power to set that price and Plaintiffs and members of the Damages Class had no power to  
22 negotiate a lower price. Moreover, Plaintiffs and members of the Damages Class lacked any  
23 meaningful choice in purchasing Relevant Cellular Devices because they were unaware of the  
24 unlawful overcharge and there was no alternative source of supply through which Plaintiffs and  
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1 members of the Damages Class could avoid the overcharges. Defendant's conduct with regard to  
2 sales of Relevant Cellular Devices, including their illegal conduct with respect to fixing the price  
3 of Relevant Cellular Devices at supracompetitive levels and overcharge consumers, was  
4 substantively unconscionable because it was one-sided and unfairly benefited Defendant at the  
5 expense of Plaintiffs and the public. Defendant took grossly unfair advantage of Plaintiffs and  
6 members of the Damages Class. The suppression of competition that has resulted from  
7 Defendant's conduct has ultimately resulted in unconscionably higher prices for purchasers so  
8 that there was a gross disparity between the price paid and the value received for the Relevant  
9 Cellular Devices. Defendant's unlawful conduct had the following effects: (1) Relevant Cellular  
10 Devices price competition was restrained, suppressed, and eliminated throughout the District of  
11 Columbia; (2) Relevant Cellular Devices prices were raised, fixed, maintained, and stabilized at  
12 artificially high levels throughout the District of Columbia; (3) Plaintiffs and members of the  
13 Damages Class were deprived of free and open competition; and (4) Plaintiffs and members of  
14 the Damages Class paid supracompetitive, artificially inflated prices for Relevant Cellular  
15 Devices. As a direct and proximate result of the Defendant's conduct, Plaintiffs and members of  
16 the Damages Class have been injured and are threatened with further injury. Defendant has  
17 engaged in unfair competition or unfair or deceptive acts or practices in violation of District of  
18 Columbia Code § 28-3901, et seq., and, accordingly, Plaintiffs and members of the Damages  
19 Class seek all relief available under that statute.

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23 175. Florida: Defendant has engaged in unfair competition or unfair, unconscionable,  
24 or deceptive acts or practices in violation of the Florida Deceptive and Unfair Trade Practices  
25 Act, Fla. Stat. §§ 501.201, et seq. Defendant's unlawful conduct had the following effects: (1)  
26 Relevant Cellular Devices price competition was restrained, suppressed, and eliminated  
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1 throughout Florida; (2) Relevant Cellular Devices prices were raised, fixed, maintained, and  
2 stabilized at artificially high levels throughout Florida; (3) Plaintiffs and members of the  
3 Damages Class were deprived of free and open competition; and (4) Plaintiffs and members of  
4 the Damages Class paid supracompetitive, artificially inflated prices for Relevant Cellular  
5 Devices. During the Class Period, Defendant's illegal conduct substantially affected Florida  
6 commerce and consumers. As a direct and proximate result of Defendant's unlawful conduct,  
7 Plaintiffs and members of the Damages Class have been injured and are threatened with further  
8 injury. Defendant has engaged in unfair competition or unfair or deceptive acts or practices in  
9 violation of Florida Stat. § 501.201, et seq., and, accordingly, Plaintiffs and members of the  
10 Damages Class seek all relief available under that statute.

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12           176. Missouri: Defendant has engaged in unfair competition or unfair, unconscionable,  
13 or deceptive acts or practices in violation of the Missouri Merchandising Practices Act, Mo. Rev.  
14 Stat. § 407.010, et. seq. Plaintiffs and members of the Damages Class purchased Relevant  
15 Cellular Devices for personal or family purposes. Defendant engaged in the conduct described  
16 herein in connection with the sale of Relevant Cellular Devices in trade or commerce in a market  
17 that includes Missouri. Defendant agreed to, and did in fact affect, fix, control, and/or maintain,  
18 at artificial and non-competitive levels, the prices at which Relevant Cellular Devices were sold,  
19 distributed, or obtained in Missouri, which conduct constituted unfair practices in that it was  
20 unlawful under federal and state law, violated public policy, was unethical, oppressive and  
21 unscrupulous, and caused substantial injury to Plaintiffs and members of the Damages Class.  
22 Defendant concealed, suppressed, and omitted to disclose material facts to Plaintiffs and  
23 members of the Damages Class concerning Defendant's unlawful activities and artificially  
24 inflated prices for Relevant Cellular Devices. The concealed, suppressed, and omitted facts  
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1 would have been important to Plaintiffs and members of the Damages Class as they related to the  
2 cost of Relevant Cellular Devices they purchased. Defendant misrepresented the real cause of  
3 price increases and/or the absence of price reductions in Relevant Cellular Devices by making  
4 public statements that were not in accord with the facts. Defendant's statements and conduct  
5 concerning the price of Relevant Cellular Devices were deceptive as they had the tendency or  
6 capacity to mislead Plaintiffs and members of the Damages Class to believe that they were  
7 purchasing Relevant Cellular Devices at prices established by a free and fair market. Defendant's  
8 unlawful conduct had the following effects: (1) Relevant Cellular Devices price competition was  
9 restrained, suppressed, and eliminated throughout Missouri; (2) Relevant Cellular Devices prices  
10 were raised, fixed, maintained, and stabilized at artificially high levels throughout Missouri; (3)  
11 Plaintiffs and members of the Damages Class were deprived of free and open competition; and  
12 (4) Plaintiffs and members of the Damages Class paid supracompetitive, artificially inflated  
13 prices for the Relevant Cellular Devices. The foregoing acts and practices constituted unlawful  
14 practices in violation of the Missouri Merchandising Practices Act. As a direct and proximate  
15 result of the above-described unlawful practices, Plaintiffs and members of the Damages Class  
16 suffered ascertainable loss of money or property. Accordingly, Plaintiffs and members of the  
17 Damages Class seek all relief available under Missouri's Merchandising Practices Act,  
18 specifically Mo. Rev. Stat. § 407.020, which prohibits "the act, use or employment by any  
19 person of any deception, fraud, false pretense, false promise, misrepresentation, unfair practice  
20 or the concealment, suppression, or omission of any material fact in connection with the sale or  
21 advertisement of any merchandise in trade or commerce..." as further interpreted by the  
22 Missouri Code of State Regulations, 15 CSR 60-7.010, et seq., 15 CSR 60-8.010, et seq., and 15  
23 CSR 60-9.010, et seq., and Mo. Rev. Stat. § 407.025, which provides for the relief sought in this  
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1 count.

2 177. Montana: Defendant has engaged in unfair competition or unfair, unconscionable,  
3 or deceptive acts or practices in violation of the Montana Unfair Trade Practices and Consumer  
4 Protection Act of 1970, Mont. Code, §§ 30-14-103, et seq., and §§ 30-14-201, et. seq.

5 Defendant's unlawful conduct had the following effects: (1) Relevant Cellular Devices price  
6 competition was restrained, suppressed, and eliminated throughout Montana; (2) Relevant  
7 Cellular Devices prices were raised, fixed, maintained, and stabilized at artificially high levels  
8 throughout Montana; (3) Plaintiffs and members of the Damages Class were deprived of free and  
9 open competition; and (4) Plaintiffs and members of the Damages Class paid supracompetitive,  
10 artificially inflated prices for Relevant Cellular Devices. During the Class Period, Defendant  
11 marketed, sold, or distributed Relevant Cellular Devices in Montana, and Defendant's illegal  
12 conduct substantially affected Montana commerce and consumers. As a direct and proximate  
13 result of Defendant's unlawful conduct, Plaintiffs and members of the Damages Class have been  
14 injured and are threatened with further injury. Defendant has engaged in unfair competition or  
15 unfair or deceptive acts or practices in violation of Mont. Code, §§ 30-14-103, et seq., and §§ 30-  
16 14-201, et. seq., and, accordingly, Plaintiffs and members of the Damages Class seek all relief  
17 available under that statute.  
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20 178. New Mexico: Defendant has engaged in unfair competition or unfair,  
21 unconscionable, or deceptive acts or practices in violation of the New Mexico Stat. § 57-12-1, et  
22 seq. Defendant agreed to, and did in fact, act in restraint of trade or commerce by affecting,  
23 fixing, controlling and/or maintaining at non-competitive and artificially inflated levels, the  
24 prices at which Relevant Cellular Devices were sold, distributed or obtained in New Mexico and  
25 took efforts to conceal their agreements from Plaintiffs and members of the Damages Class. The  
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1    aforementioned conduct on the part of the Defendant constituted “unconscionable trade  
2    practices,” in violation of N.M.S.A. Stat. § 57-12-3, in that such conduct, inter alia, resulted in a  
3    gross disparity between the value received by Plaintiffs and members of the Damages Class and  
4    the prices paid by them for Relevant Cellular Devices as set forth in N.M.S.A., § 57-12-2E.  
5    Plaintiffs and members of the Damages Class were not aware of Defendant’s illegal conduct and  
6    were therefore unaware that they were being unfairly and illegally overcharged. There was a  
7    gross disparity of bargaining power between the parties with respect to the price charged by  
8    Defendant for the Relevant Cellular Devices. Defendant had the sole power to set that price and  
9    Plaintiffs and members of the Damages Class had no power to negotiate a lower price.  
10   Moreover, Plaintiffs and members of the Damages Class lacked any meaningful choice in  
11   purchasing Relevant Cellular Devices because they were unaware of the unlawful overcharge  
12   and there was no alternative source of supply through which Plaintiffs and members of the  
13   Damages Class could avoid the overcharges. Defendant’s conduct with regard to sales of  
14   Relevant Cellular Devices, including their illegal conduct to fix the price of Relevant Cellular  
15   Devices at supracompetitive levels and overcharge consumers, was substantively unconscionable  
16   because it was one-sided and unfairly benefited Defendant at the expense of Plaintiffs and the  
17   public. Defendant took grossly unfair advantage of Plaintiffs and members of the Damages  
18   Class. The suppression of competition that has resulted from Defendant’s conduct has ultimately  
19   resulted in unconscionably higher prices for consumers so that there was a gross disparity  
20   between the price paid and the value received for the Relevant Cellular Devices. Defendant’s  
21   unlawful conduct had the following effects: (1) Relevant Cellular Devices price competition was  
22   restrained, suppressed, and eliminated throughout New Mexico; (2) Relevant Cellular Devices  
23   prices were raised, fixed, maintained, and stabilized at artificially high levels throughout New  
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1 Mexico; (3) Plaintiffs and members of the Damages Class were deprived of free and open  
2 competition; and (4) Plaintiffs and members of the Damages Class paid supracompetitive,  
3 artificially inflated prices for Relevant Cellular Devices . During the Class Period, Defendant's  
4 illegal conduct substantially affected New Mexico commerce and consumers. As a direct and  
5 proximate result of the unlawful conduct of the Defendant, Plaintiffs and members of the  
6 Damages Class have been injured and are threatened with further injury. Defendant has engaged  
7 in unfair competition or unfair or deceptive acts or practices in violation of New Mexico Stat. §  
8 57-12-1, et seq., and, accordingly, Plaintiffs and members of the Damages Class seek all relief  
9 available under that statute.  
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11           179. New York: Defendant has engaged in unfair competition or unfair,  
12 unconscionable, or deceptive acts or practices in violation of N.Y. Gen. Bus. Law § 349, et seq.  
13 Defendant agreed to, and did in fact, act in restraint of trade or commerce by affecting, fixing,  
14 controlling and/or maintaining, at artificial and non-competitive levels, the prices at which  
15 Relevant Cellular Devices were sold, distributed or obtained in New York and took efforts to  
16 conceal their agreements from Plaintiffs and members of the Damages Class. Defendant made  
17 public statements about the prices of Relevant Cellular Devices that omitted material information  
18 that rendered the statements that they made materially misleading; and Defendant alone  
19 possessed material information that was relevant to consumers, but failed to provide the  
20 information. Because of Defendant's unlawful trade practices in the State of New York, New  
21 York class members who indirectly purchased Relevant Cellular Devices were misled to believe  
22 that they were paying a fair price for Relevant Cellular Devices or the price increases for  
23 Relevant Cellular Devices were for valid business reasons; and similarly situated consumers  
24 were potentially affected by Defendant's conduct. Defendant knew that their unlawful trade  
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1 practices with respect to pricing Relevant Cellular Devices would have an impact on New York  
2 consumers and not just the Defendant's direct customers. Defendant knew that their unlawful  
3 trade practices with respect to pricing Relevant Cellular Devices would have a broad impact,  
4 causing consumer class members who indirectly purchased Relevant Cellular Devices to be  
5 injured by paying more for Relevant Cellular Devices than they would have paid in the absence  
6 of Defendant's unlawful trade acts and practices. The conduct of the Defendant described herein  
7 constitutes consumer-oriented deceptive acts or practices within the meaning of N.Y. Gen. Bus.  
8 Law § 349, which resulted in consumer injury and broad adverse impact on the public at large,  
9 and harmed the public interest of New York State in an honest marketplace in which economic  
10 activity is conducted in a competitive manner. Defendant's unlawful conduct had the following  
11 effects: (1) Relevant Cellular Devices price competition was restrained, suppressed, and  
12 eliminated throughout New York; (2) Relevant Cellular Devices prices were raised, fixed,  
13 maintained, and stabilized at artificially high levels throughout New York; (3) Plaintiffs and  
14 members of the Damages Class were deprived of free and open competition; and (4) Plaintiffs  
15 and members of the Damages Class paid supracompetitive, artificially inflated prices for  
16 Relevant Cellular Devices. During the Class Period, Defendant marketed, sold, or distributed  
17 Relevant Cellular Devices in New York, and Defendant's illegal conduct substantially affected  
18 New York commerce and consumers. During the Class Period, each of the Defendant named  
19 herein, directly, or indirectly and through affiliates they dominated and controlled, manufactured,  
20 sold and/or distributed Relevant Cellular Devices in New York. Plaintiffs and members of the  
21 Damages Class seek all relief available pursuant to N.Y. Gen. Bus. Law § 349 (h).

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25 180. North Carolina: Defendant has engaged in unfair competition or unfair,  
26 unconscionable, or deceptive acts or practices in violation of North Carolina Gen. Stat. § 75-1.1,  
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1 et seq. Defendant agree to, and did in fact, act in restraint of trade or commerce by affecting,  
2 fixing, controlling and/or maintaining, at artificial and non-competitive levels, the prices at  
3 which Relevant Cellular Devices were sold, distributed or obtained in North Carolina and took  
4 efforts to conceal their agreements from Plaintiffs and members of the Damages Class.  
5 Defendant's conduct could not have succeeded absent deceptive conduct by Defendant to cover  
6 up their illegal acts. Secrecy was integral to the formation, implementation and maintenance of  
7 Defendant's illegal activity. Defendant committed inherently deceptive and self-concealing  
8 actions, of which Plaintiffs and members of the Damages Class could not possibly have been  
9 aware. Defendant's public statements concerning the price of Relevant Cellular Devices created  
10 the illusion of competitive pricing controlled by market forces rather than supracompetitive  
11 pricing driven by Defendant's illegal conduct. The conduct of the Defendant described herein  
12 constitutes consumer-oriented deceptive acts or practices within the meaning of North Carolina  
13 law, which resulted in consumer injury and broad adverse impact on the public at large, and  
14 harmed the public interest of North Carolina consumers in an honest marketplace in which  
15 economic activity is conducted in a competitive manner. Defendant's unlawful conduct had the  
16 following effects: (1) Relevant Cellular Devices price competition was restrained, suppressed,  
17 and eliminated throughout North Carolina; (2) Relevant Cellular Devices prices were raised,  
18 fixed, maintained, and stabilized at artificially high levels throughout North Carolina; (3)  
19 Plaintiffs and members of the Damages Class were deprived of free and open competition; and  
20 (4) Plaintiffs and members of the Damages Class paid supracompetitive, artificially inflated  
21 prices for Relevant Cellular Devices. During the Class Period, Defendant marketed, sold, or  
22 distributed Relevant Cellular Devices in North Carolina, and Defendant's illegal conduct  
23 substantially affected North Carolina commerce and consumers. During the Class Period, each of  
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1 the Defendant named herein, directly, or indirectly and through affiliates they dominated and  
2 controlled, manufactured, sold and/or distributed Relevant Cellular Devices in North Carolina.  
3 Plaintiffs and members of the Damages Class seek actual damages for their injuries caused by  
4 these violations in an amount to be determined at trial and are threatened with further injury.  
5 Defendant has engaged in unfair competition or unfair or deceptive acts or practices in violation  
6 of North Carolina Gen. Stat. § 75-1.1, et seq., and, accordingly, Plaintiffs and members of the  
7 Damages Class seek all relief available under that statute.  
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9       181. Rhode Island: Defendant has engaged in unfair competition or unfair,  
10 unconscionable, or deceptive acts or practices in violation of the Rhode Island Unfair Trade  
11 Practice and Consumer Protection Act (R.I. Gen. Laws §§ 6-13.1-1, et seq.) Members of this  
12 Damages Class purchased Relevant Cellular Devices for personal, family, or household  
13 purposes. Defendant agreed to, and did in fact, act in restraint of trade or commerce in a market  
14 that includes Rhode Island, by affecting, fixing, controlling, and/or maintaining, at artificial and  
15 non-competitive levels, the prices at which Relevant Cellular Devices were sold, distributed, or  
16 obtained in Rhode Island. Defendant deliberately failed to disclose material facts to Plaintiffs and  
17 members of the Damages Class concerning Defendant's unlawful activities and artificially  
18 inflated prices for Relevant Cellular Devices. Defendant owed a duty to disclose such facts, and  
19 considering the relative lack of sophistication of the average non-business purchaser, Defendant  
20 breached that duty by their silence. Defendant misrepresented to all purchasers during the Class  
21 Period that Defendant's Relevant Cellular Devices prices were competitive and fair. Defendant's  
22 unlawful conduct had the following effects: (1) Relevant Cellular Devices price competition was  
23 restrained, suppressed, and eliminated throughout Rhode Island; (2) Relevant Cellular Devices  
24 prices were raised, fixed, maintained, and stabilized at artificially high levels throughout Rhode  
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1 Island; (3) Plaintiffs and members of the Damages Class were deprived of free and open  
2 competition; and (4) Plaintiffs and members of the Damages Class paid supracompetitive,  
3 artificially inflated prices for Relevant Cellular Devices . As a direct and proximate result of the  
4 Defendant's violations of law, Plaintiffs and members of the Damages Class suffered an  
5 ascertainable loss of money or property as a result of Defendant's use or employment of  
6 unconscionable and deceptive commercial practices as set forth above. That loss was caused by  
7 Defendant's willful and deceptive conduct, as described herein. Defendant's deception, including  
8 its affirmative misrepresentations and omissions concerning the price of the Relevant Cellular  
9 Devices, likely misled all purchasers acting reasonably under the circumstances to believe that  
10 they were purchasing Relevant Cellular Devices at prices set by a free and fair market.  
11 Defendant's affirmative misrepresentations and omissions constitute information important to  
12 Plaintiffs and members of the Damages Class as they related to the cost of Relevant Cellular  
13 Devices they purchased. Defendant has engaged in unfair competition or unfair or deceptive acts  
14 or practices in violation of Rhode Island Gen. Laws. § 6-13.1-1, et seq., and, accordingly,  
15 Plaintiffs and members of the Damages Class seek all relief available under that statute.

18 182. South Carolina: Defendant has engaged in unfair competition or unfair,  
19 unconscionable, or deceptive acts or practices in violation of South Carolina Unfair Trade  
20 Practices Act (S.C. Code Ann. §§ 39-5-10, et seq.) Defendant's monopolization had the  
21 following effects: (1) Relevant Cellular Devices price competition was restrained, suppressed,  
22 and eliminated throughout South Carolina; (2) Relevant Cellular Devices prices were raised,  
23 fixed, maintained, and stabilized at artificially high levels throughout South Carolina; (3)  
24 Plaintiffs and members of the Damages Class were deprived of free and open competition; and  
25 (4) Plaintiffs and members of the Damages Class paid supracompetitive, artificially inflated  
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1 prices for the Relevant Cellular Devices during the Class Period, Defendant's illegal conduct had  
2 a substantial effect on South Carolina commerce. As a direct and proximate result of Defendant's  
3 unlawful conduct, Plaintiffs and members of the Damages Class have been injured in their  
4 business and property and are threatened with further injury. Defendant has engaged in unfair  
5 competition or unfair or deceptive acts or practices in violation of S.C. Code Ann. §§ 39-5-10, et  
6 seq., and, accordingly, Plaintiffs and the members of the Damages Class seek all relief available  
7 under that statute.  
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9 183. Vermont: Defendant has engaged in unfair competition or unfair, unconscionable,  
10 or deceptive acts or practices in violation of 9 Vermont § 2451, et seq. Defendant agreed to, and  
11 did in fact, act in restraint of trade or commerce in a market that includes Vermont, by affecting,  
12 fixing, controlling, and/or maintaining, at artificial and non-competitive levels, the prices at  
13 which Relevant Cellular Devices were sold, distributed, or obtained in Vermont. Defendant  
14 deliberately failed to disclose material facts to Plaintiffs and members of the Damages Class  
15 concerning Defendant's unlawful activities and artificially inflated prices for the Relevant  
16 Cellular Devices. Defendant owed a duty to disclose such facts, and considering the relative lack  
17 of sophistication of the average, non-business purchaser, Defendant breached that duty by its  
18 silence. Defendant misrepresented to all purchasers during the Class Period that Defendant's  
19 Relevant Cellular Devices prices were competitive and fair. Defendant's unlawful conduct had  
20 the following effects: (1) Relevant Cellular Devices price competition was restrained,  
21 suppressed, and eliminated throughout Vermont; (2) Relevant Cellular Devices prices were  
22 raised, fixed, maintained, and stabilized at artificially high levels throughout Vermont; (3)  
23 Plaintiffs and members of the Damages Class were deprived of free and open competition; and  
24 (4) Plaintiffs and members of the Damages Class paid supracompetitive, artificially inflated  
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1 prices for the Relevant Cellular Devices. As a direct and proximate result of the Defendant's  
2 violations of law, Plaintiffs and members of the Damages Class suffered an ascertainable loss of  
3 money or property as a result of Defendant's use or employment of unconscionable and  
4 deceptive commercial practices as set forth above. That loss was caused by Defendant's willful  
5 and deceptive conduct, as described herein. Defendant's deception, including its affirmative  
6 misrepresentations and omissions concerning the price of Relevant Cellular Devices, likely  
7 misled all purchasers acting reasonably under the circumstances to believe that they were  
8 purchasing Relevant Cellular Devices at prices set by a free and fair market. Defendant's  
9 misleading conduct and unconscionable activities constitutes unfair competition or unfair or  
10 deceptive acts or practices in violation of 9 Vermont § 2451, et seq., and, accordingly, Plaintiffs  
11 and members of the Damages Class seek all relief available under that statute.

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14 **SIXTH CLAIM FOR RELIEF**  
15 **Unjust Enrichment**

16 184. Plaintiffs repeat the allegations set forth above as if fully set forth herein.

17 185. As a result of its unlawful conduct described above, Defendant Qualcomm has  
18 and will continue to be unjustly enriched. Defendant has been unjustly enriched by the receipt of,  
19 at a minimum, unlawfully inflated prices and unlawful profits related to the Relevant Cellular  
20 Devices.

21 186. Defendant has benefited from its unlawful acts and it would be inequitable for it  
22 to be permitted to retain any of the ill-gotten gains resulting from its unlawful practices and the  
23 overpayments made by Plaintiffs and members of the Damages Class for Relevant Cellular  
24 Devices during the Class Period.

25 187. Plaintiffs and members of the Damages Class are entitled to the amount of  
26 Defendant's ill-gotten gains resulting from its unlawful, unjust, and inequitable conduct.  
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1 Plaintiffs and members of the Damages Class are entitled to the establishment of a constructive  
2 trust consisting of all ill-gotten gains from which Plaintiffs and members of the Damages Class  
3 may make claims on a pro rata basis.

4 **PRAYER FOR RELIEF**

5 WHEREFORE, Plaintiffs demand judgment that:

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7 188. The Court determine that this action may be maintained as a class action under  
8 Rule 23(a), (b)(2) and (b)(3) of the Federal Rules of Civil Procedure, and direct that reasonable  
9 notice of this action, as provided by Rule 23(c)(2) of the Federal Rules of Civil Procedure, be  
10 given to each and every member of the Class;

11 189. That the unlawful conduct alleged herein constituted a violation of Section 2 of  
12 the Sherman Act, and the state antitrust and consumer protection laws set forth herein;

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14 190. Plaintiffs and members of the Damages Class recover damages, to the maximum  
15 extent allowed under such state antitrust and consumer protection laws, and that a joint and  
16 several judgment in favor of Plaintiffs and members of the Damages Class be entered against  
17 Defendant in an amount to be trebled to the extent such laws permit;

18 191. Plaintiffs and members of the Damages Class recover damages, to the maximum  
19 extent allowed by such laws, in the form of restitution and/or disgorgement of profits unlawfully  
20 gained from them;

21  
22 192. Defendant, its affiliates, successors, transferees, assignees and other officers,  
23 directors, partners, agents and employees thereof, and all other persons acting or claiming to act  
24 on their behalf or in concert with them, be permanently enjoined and restrained from in any  
25 manner continuing, maintaining or renewing the conduct alleged herein, or from committing any  
26 other conduct having a similar purpose or effect, and from adopting or following any practice,  
27 plan, program, or device having a similar purpose or effect;

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