

2012: The Year In Review

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Macro-Level Issues

- Environmental Regulations
- Low Cost Natural Gas
- Reduced Load Growth
- State, Federal Mandates
- FERC Orders, Enforcements, Policy Positions

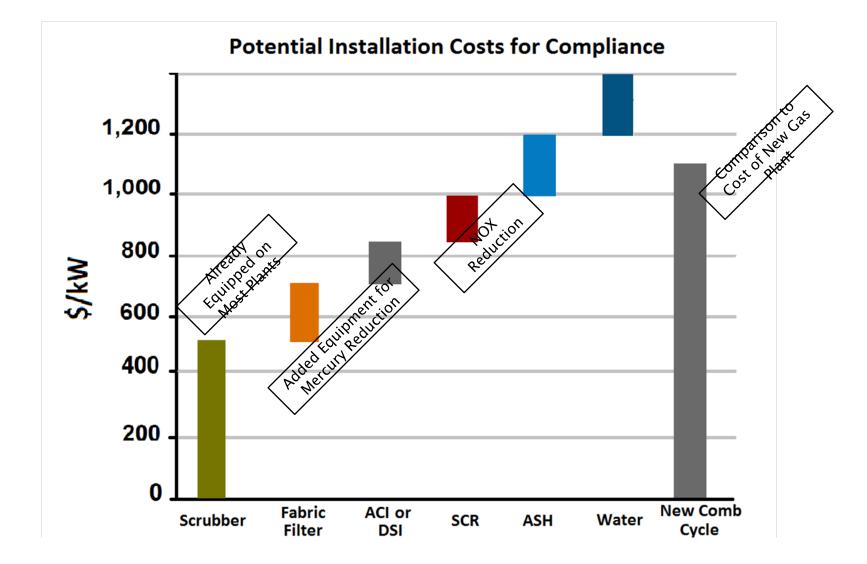


Environmental Regulations

- Death of 1000 cuts continuing for coal
- Expected shut down of 55-75,000 MW coal capacity
- Remaining coal plants must add additional environmental controls at substantial costs
- Proposed NSPS (50% carbon capture) means no new coal generation



Cumulative Environmental Capital Cost



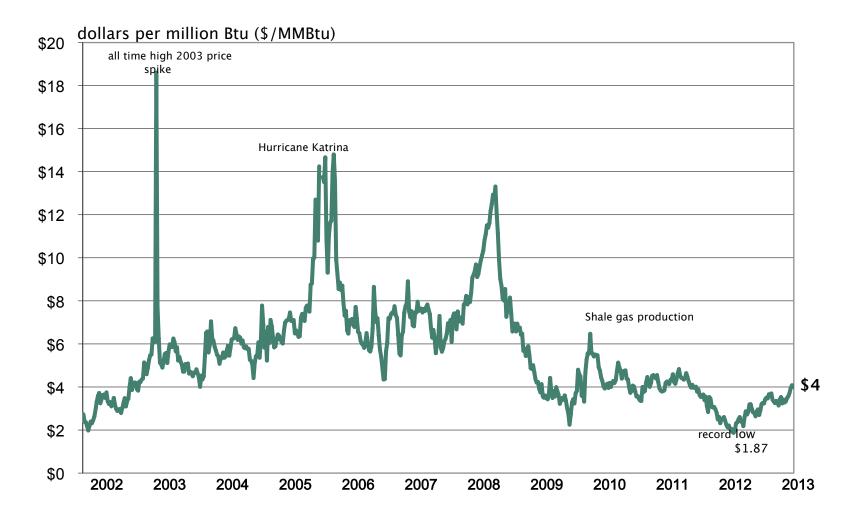
Low Natural Gas Prices

- Have already shifted some energy generation from coal to natural gas
- Makes Natural Gas Combined-Cycle the current dispatchable generator of choice for new construction
- Calls into question resource life; pipeline capacity; gas/electric coordination; other issues



Natural Gas Prices at the Henry Hub

January 2002 through April 2013





Forecast Production Shift to Natural Gas from EPA Regs, Market Forces

<u>COAL</u> Generation:

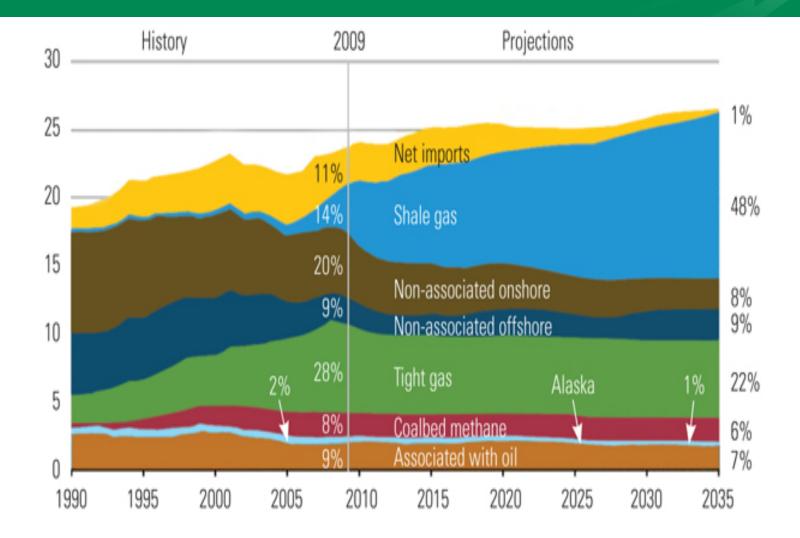
Coal	20 years	51%
Coal	2012	38%
Coal	2036	16-34%

NATURAL GAS Generation:

Gas	20 years	16%
Gas	2012	31%
Gas	2036	30-44%



Sources of Natural Gas Production (Tcf)





New Generating Technology

- GE 109 FB natural gas combined-cycle
- 61% efficiency
- Cold start to full load in 75 minutes
- 250MW to 435MW in 10 minutes
- Perfect for load-following,back-up to wind, other intermittent generation
- If gas \$4.00, busbar cost 6 cents per kWh



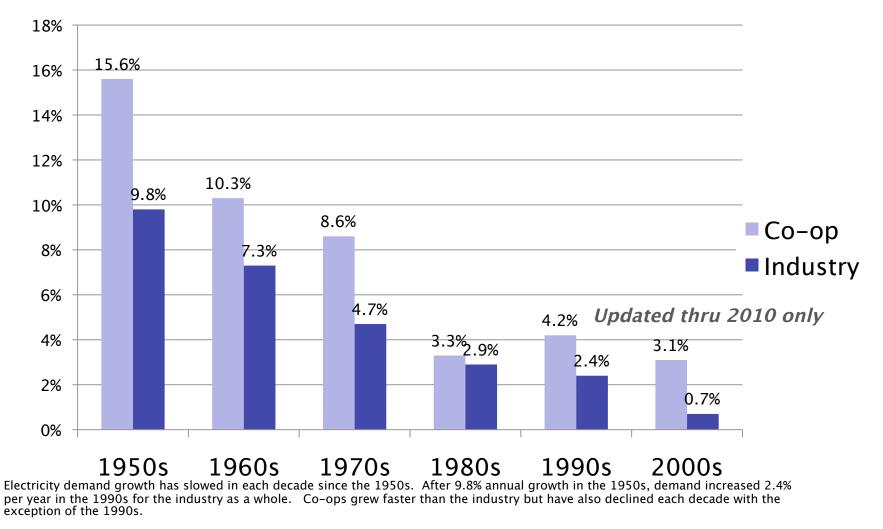
Reduced Load Growth

- Caused by a slower economy, a changing economy, but also efficiency and productivity gains that are permanent
- Takes some pressure off building new generation in some regions
- But impacts different regions of nation differently



Six-Decade Deceleration of Electricity Demand

Annual Sales Growth Rates by Decade



Source: DOE/EIA retail sales data (including Direct Use) November 2011

Co-op Sales Growth Leads Electric Utility Industry



Source: RUS, CFC and EIA data October 2012

Perspective on Demand

- Flat/minimum growth is forecast, but some areas will grow
- Will cheap shale gas produce a resurgent manufacturing sector, or will we export shale gas via LNG, or both



State Renewable, Efficiency Mandates

- 29 States, D.C. and 2 territories have Renewable Portfolio Mandates
- 22 of those 29 States have specific allocations for solar, wind, CHP, etc.
- 8 States and 2 territories have Renewable Portfolio Goals
- States looking at Efficiency Mandates



Federal Mandates?

- BTU/Carbon Taxes?
- Clean Energy Generation Standards?
- Cap and Trade Mechanisms?
- Renewable Portfolios?
- Appliance Efficiency/Building Code Standards



FERC Orders: Transmission.

- Order 1000 Compliance filings arrived January 2013
- We support open, inclusive, regional planning processes, and beneficiary pays
- Concerns about "build it and they will come" implications of "Public Policy" considerations
- Major concern with policy allowing 3rd party transmission outside of regional planning
- Additional concerns regarding no open access requirement for 3rd party transmission



Related Transmission Issues

- Coops strongly supported Epact 92 to effect generation competition based on open access transmission, so any movement away from that principle is a concern
- Additional concerns includes the expanding size of independent transmission, and the potential impact on competition and available transmission capacity for LSEs
- And FERC continues to ignore 217(b)4's instructions from Congress



217(b)4 says:

• "...exercise the authority of the Commission under this Act in a manner that facilitates the planning and expansion of transmission facilities to meet the reasonable needs of load serving entities, and enables load serving entities to secure firm transmission rights (or equivalent tradable or financial rights) on a **long-term basis** for long-term power supply arrangements made, or planned, to meet such needs."



FERC's War on Market Manipulation

- Getting tough on market manipulation, enforcement: see JP Morgan; Barclays Plc; Constellation Energy Group, Inc; et. al.
- Will FERC license traders to control things
- FERC also going after Demand Response market manipulation: see Lincoln Paper and Tissue, LLC.; Rumford Paper Company: Competitive Energy Services, LLC.; and, Richard Silkman
- Keep up the good work!



FERC: Capacity Markets and MOPRs

- Major issues continue with Buyer Market Power protection in PJM and NE-ISO
- No response yet to PJM MOPR filing to resolve issue using net-short, net-long approach
- NRECA, APPA, PJM Industrial Coalition, States of New Jersey and Maryland, et. al. still in 3rd Circuit
- Meanwhile PJM Market Monitor says Capacity
 Market "not competitive"----SURPRISE!!!!!



Other Concerns

- Reliability impacts of coal shutdowns.
- Entergy in MISO. Really???
- Better FERC balance on renewable integration
- Need after-the-fact merger reviews to see if analysis was accurate, and if "savings" actually occurred
- Review of impact of probable Ch. 11 filing of biggest LBO in history: the TXU private equity buy-out for \$45 billion

